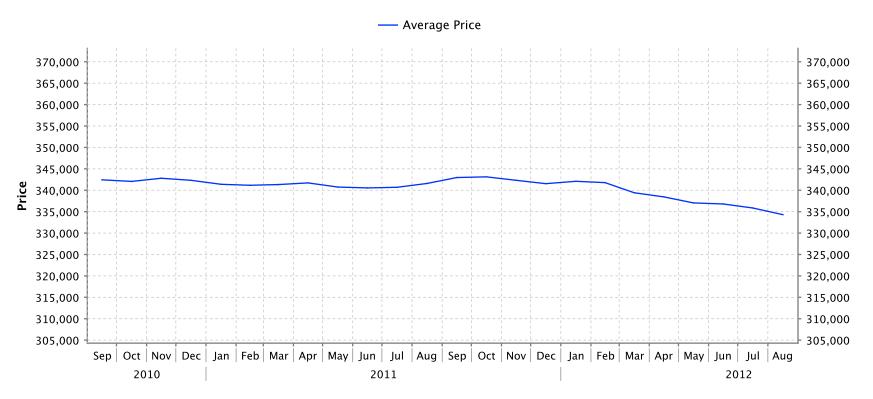
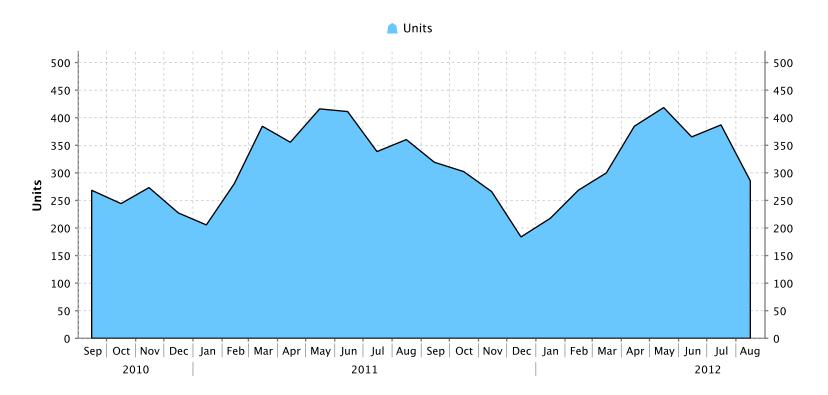
# Board Area as at August 31, 2012

### **Cumulative Residential Average Single Family Sale Price**



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

## **Single Family Units Reported Sold**



# **Comparative Activity by Property Type**

		<b>Current Month</b>		12 Months to Date						
	This Year	Last Year	% Change	This Year	Last Year	% Change				
Lots										
Units Listed	147	118	25%	1,170	1,129	4%				
Units Reported Sold	12	15	-20%	273	330	-17%				
Sell/List Ratio	8%	13%		23%	29%					
Reported Sales Dollars	\$1,553,900	\$1,708,600	-9%	\$36,568,511	\$46,723,690	-22%				
Average Sell Price / Unit	\$129,492	\$113,907	14%	\$133,951	\$141,587	-5%				
Median Sell Price	\$132,500			\$125,675						
Sell Price / List Price	90%	92%		91%	93%					
Days to Sell	173	117	48%	212	149	43%				
Active Listings	897	815								
Single Family										
Units Listed	768	740	4%	8,557	8,446	1%				
Units Reported Sold	283	358	-21%	3,678	3,768	-2%				
Sell/List Ratio	37%	48%		43%	45%					
Reported Sales Dollars	\$92,748,432	\$123,682,034	-25%	\$1,229,534,62	\$1,287,818,125	-5%				
Average Sell Price / Unit	\$327,733	\$345,481	-5%	\$334,294	\$341,778	-2%				
Median Sell Price	\$319,450			\$323,500						
Sell Price / List Price	94%	95%		94%	95%					
Days to Sell	74	70	6%	75	74	1%				
Active Listings	3156	3162								
Condos (Apt)										
Units Listed	138	99	39%	1,638	1,579	4%				
Units Reported Sold	45	38	18%	518	527	-2%				
Sell/List Ratio	33%	38%		32%	33%					
Reported Sales Dollars	\$9,296,179	\$7,387,754	26%	\$102,241,805	\$107,808,163	-5%				
Average Sell Price / Unit	\$206,582	\$194,415	6%	\$197,378	\$204,570	-4%				
Median Sell Price	\$213,750			\$181,500	. ,					
Sell Price / List Price	91%	92%		91%	92%					
Days to Sell	97	119	-18%	128	129	-1%				
Active Listings	800	847								
Condos (Patio)										
Units Listed	44	52	-15%	610	544	12%				
Units Reported Sold	25	33	-24%	328	261	26%				
Sell/List Ratio	57%	63%		54%	48%					
Reported Sales Dollars	\$7,719,250	\$9,381,055	-18%	\$88,380,132	\$72,658,341	22%				
Average Sell Price / Unit	\$308,770	\$284,274	9%	\$269,452	\$278,384	-3%				
Median Sell Price	\$281,450			\$263,000						
Sell Price / List Price	95%	97%		95%	96%					
Days to Sell	73	122	-41%	105	111	-5%				
Active Listings	231	252								
Condos (Twnhse)										
Units Listed	92	90	2%	1,153	1,094	5%				
Units Reported Sold	32	36	-11%	434	386	12%				
Sell/List Ratio	35%	40%		38%	35%					
Reported Sales Dollars	\$7,120,453	\$8,983,047	-21%	\$103,748,498	\$100,300,529	3%				
Average Sell Price / Unit	\$222,514	\$249,529	-11%	\$239,052	\$259,846	-8%				
Median Sell Price	\$195,000			\$219,364						
Sell Price / List Price	96%	95%		95%	98%					
Days to Sell	70	118	-41%	89	85	4%				
Active Listings	460	457								

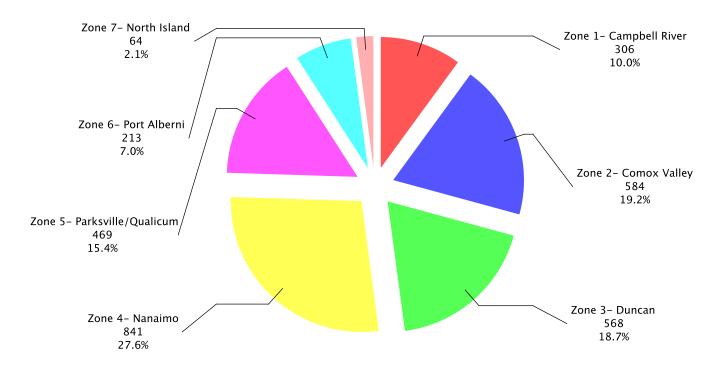
**PLEASE NOTE: SINGLE FAMILY** property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

## **MLS® Single Family Sales Analysis**

Unconditional Sales from January 1 to Aug 31, 2012

	0- 150,000	150,001- 200,000	200,001- 250,000	250,001- 300,000	300,001- 350,000	350,001- 400,000	400,001- 450,000	450,001- 500,000	500,001- 600,000	600,001- 700,000	700,001- 800,000	800,001- 900,000	900,001- 1 Mil	OVER 1 Mil	Total
Zone 1- Campbell River	7	26	84	71	47	25	20	8	13	1	1	1	2	0	306
Zone 2- Comox Valley	2	21	58	110	117	116	57	33	43	16	9	1	1	0	584
Zone 3- Duncan	8	23	59	87	108	98	52	44	39	19	15	4	5	7	568
Zone 4- Nanaimo	7	23	80	141	175	163	112	60	43	15	10	3	5	4	841
Zone 5- Parksville/Qualicum	13	7	25	61	96	72	56	33	48	22	16	8	2	10	469
Zone 6- Port Alberni	46	46	52	26	10	12	7	3	6	1	2	1	0	1	213
Zone 7- North Island	29	15	10	7	2	0	0	0	1	0	0	0	0	0	64
Board Area Totals	112	161	368	503	555	486	304	181	193	74	53	18	15	22	3,045

### Single Family Sales by Zone



Total Unconditional Sales January 1 to August 31, 2012 = 3,045