12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12	Months to Date		١	ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage	e/Waterfront/Stra	ata/Mod/Pre) -	Z5 Errington/Co	ombs/Hilliers					
Units Listed	5	4	25%	77	61	26%	77	61	26%
Units Reported Sold	1	0		27	26	4%	27	26	4%
Sell / List Ratio	20%	0%		35%	43%		35%	43%	
Reported Sales Dollars	\$635,000	\$0		\$9,859,500	\$7,768,700	27%	\$9,859,500	\$7,768,700	27%
Average Sell Price / Unit	\$635,000			\$365,167	\$298,796	22%	\$365,167	\$298,796	22%
Median Sell Price	\$635,000			\$360,000			\$360,000		
Sell Price / List Price	91%			93%	95%		93%	95%	
Days to Sell	59			85	50	70%	85	50	70%
Active Listings	21	18							
Single Family (Acreage) - 2	Z5 Errington/Coc	mbs/Hilliers							
Units Listed	2	2	0%	70	74	-5%	70	74	-5%
Units Reported Sold	1	1	0%	25	34	-26%	25	34	-26%
Sell / List Ratio	50%	50%		36%	46%		36%	46%	
Reported Sales Dollars	\$784,500	\$572,250	37%	\$10,806,200	\$16,122,750	-33%	\$10,806,200	\$16,122,750	-33%
Average Sell Price / Unit	\$784,500	\$572,250	37%	\$432,248	\$474,199	-9%	\$432,248	\$474,199	-9%
Median Sell Price	\$784,500			\$430,000			\$430,000		
Sell Price / List Price	98%	97%		93%	95%		93%	95%	
Days to Sell	9	37	-76%	61	84	-28%	61	84	-28%
Active Listings	14	12							
Single Family (Waterfront)	- Z5 Errington/C	oombs/Hilliers							
Units Listed	0	1	-100%	5	4	25%	5	4	25%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio		0%		0%	25%		0%	25%	
Reported Sales Dollars	\$0	\$0		\$0	\$465,000	-100%	\$0	\$465,000	-100%
Average Sell Price / Unit					\$465,000			\$465,000	
Median Sell Price									
Sell Price / List Price					97%			97%	
Days to Sell					16			16	
Active Listings	2	2							
Single Family (Strata) - Z5	Errington/Coom	bs/Hilliers							
Units Listed	0	0		24	17	41%	24	17	41%
Units Reported Sold	2	0		6	10	-40%	6	10	-40%
Sell / List Ratio				25%	59%		25%	59%	
Reported Sales Dollars	\$653,500	\$0		\$1,173,500	\$1,621,400	-28%	\$1,173,500	\$1,621,400	-28%
Average Sell Price / Unit	\$326,750			\$195,583	\$162,140	21%	\$195,583	\$162,140	21%
Median Sell Price	\$442,500			\$188,000			\$188,000		
Sell Price / List Price	97%			90%	94%		90%	94%	
Days to Sell	30			60	46	29%	60	46	29%
Active Listings	4	2							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	lonths to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Pre	efab) - Z5 Erringt	on/Coombs/Hil	liers						
Units Listed	0	0		2	1	100%	2	1	100%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				50%	0%		50%	0%	
Reported Sales Dollars	\$0	\$0		\$160,000	\$0		\$160,000	\$0	
Average Sell Price / Unit				\$160,000			\$160,000		
Median Sell Price				\$160,000			\$160,000		
Sell Price / List Price				84%			84%		
Days to Sell				6			6		
Active Listings	0	0							
Condo (Apartment) - Z5 Er	rrington/Coombs/	/Hilliers							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Patio Home) - Z5 I	Errington/Coomb	s/Hilliers							
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Townhouse) - Z5 E	Errington/Coomb	s/Hilliers							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	rrent Month		12 M	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z5 Errington	/Coombs/Hilliers								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z5 Errington	/Coombs/Hilliers								
Units Listed	0	0		2	0		2	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Triplex/Fourplex - Z5 Errin	ngton/Coombs/Hill	iers							
Units Listed	0	0		1	1	0%	1	1	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
Manufactured/Mobile on F	Pad - Z5 Errington	/Coombs/Hillie	ers						
Units Listed	3	0		44	37	19%	44	37	19%
Units Reported Sold	0	1	-100%	12	20	-40%	12	20	-40%
Sell / List Ratio	0%			27%	54%		27%	54%	
Reported Sales Dollars	\$0	\$55,000	-100%	\$964,900	\$1,290,050	-25%	\$964,900	\$1,290,050	-25%
Average Sell Price / Unit		\$55,000		\$80,408	\$64,502	25%	\$80,408	\$64,502	25%
Median Sell Price				\$67,500			\$67,500		
Sell Price / List Price		79%		86%	85%		86%	85%	
Days to Sell		151		43	81	-47%	43	81	-47%
Active Listings	11	7							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

2010 0	Cu	Irrent Month		12 M	/lonths to Date		Y	ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z5 Errington	/Coombs/Hilliers								
Units Listed	1	0		4	3	33%	4	3	33%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio	0%			0%	33%		0%	33%	
Reported Sales Dollars	\$0	\$0		\$0	\$575,000	-100%	\$0	\$575,000	-100%
Average Sell Price / Unit					\$575,000			\$575,000	
Median Sell Price									
Sell Price / List Price					96%			96%	
Days to Sell					115			115	
Active Listings	3	2							
Lots - Z5 Errington/Coomb	s/Hilliers								
Units Listed	0	0		1	1	0%	1	1	0%
Units Reported Sold	0	0		1	1	0%	1	1	0%
Sell / List Ratio				100%	100%		100%	100%	
Reported Sales Dollars	\$0	\$0		\$25,000	\$97,000	-74%	\$25,000	\$97,000	-74%
Average Sell Price / Unit				\$25,000	\$97,000	-74%	\$25,000	\$97,000	-74%
Median Sell Price				\$25,000			\$25,000		
Sell Price / List Price				97%	78%		97%	78%	
Days to Sell				5	194	-97%	5	194	-97%
Active Listings	0	1							
Lots (Strata) - Z5 Errington	/Coombs/Hilliers								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots (Waterfront) - Z5 Errin	igton/Coombs/Hi	lliers							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	/lonths to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z5 Errington/Coo	ombs/Hilliers								
Units Listed	1	0		15	12	25%	15	12	25%
Units Reported Sold	0	1	-100%	5	6	-17%	5	6	-17%
Sell / List Ratio	0%			33%	50%		33%	50%	
Reported Sales Dollars	\$0	\$320,000	-100%	\$2,470,000	\$1,842,500	34%	\$2,470,000	\$1,842,500	34%
Average Sell Price / Unit		\$320,000		\$494,000	\$307,083	61%	\$494,000	\$307,083	61%
Median Sell Price				\$300,000			\$300,000		
Sell Price / List Price		84%		88%	92%		88%	92%	
Days to Sell		61		152	114	33%	152	114	33%
Active Listings	4	4							
Acreage (Waterfront) - Z5 I	Errington/Coomb	os/Hilliers							
Units Listed	0	1	-100%	3	3	0%	3	3	0%
Units Reported Sold	1	0		1	0		1	0	
Sell / List Ratio		0%		33%	0%		33%	0%	
Reported Sales Dollars	\$305,000	\$0		\$305,000	\$0		\$305,000	\$0	
Average Sell Price / Unit	\$305,000			\$305,000			\$305,000		
Median Sell Price	\$305,000			\$305,000			\$305,000		
Sell Price / List Price	87%			87%			87%		
Days to Sell	147			147			147		
Active Listings	0	1							
ICI (Business) - Z5 Erringto	on/Coombs/Hillie	ers							
Units Listed	0	0		3	10	-70%	3	10	-70%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				33%	0%		33%	0%	
Reported Sales Dollars	\$0	\$0		\$12,000	\$0		\$12,000	\$0	
Average Sell Price / Unit				\$12,000			\$12,000		
Median Sell Price				\$12,000			\$12,000		
Sell Price / List Price				17%			17%		
Days to Sell				175			175		
Active Listings	2	5							
ICI (Commercial) - Z5 Errin	ngton/Coombs/H	illiers							
Units Listed	0	0		0	11	-100%	0	11	-100%
Units Reported Sold	0	0		0	2	-100%	0	2	-100%
Sell / List Ratio					18%			18%	
Reported Sales Dollars	\$0	\$0		\$0	\$442,400	-100%	\$0	\$442,400	-100%
Average Sell Price / Unit					\$221,200			\$221,200	
Median Sell Price									
Sell Price / List Price					94%			94%	
Days to Sell					164			164	
Active Listings	2	9							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5	Cu	rrent Month		12 M	/lonths to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z5 Erringto	on/Coombs/Hillie	rs							
Units Listed	0	0		7	5	40%	7	5	40%
Units Reported Sold	0	0		2	2	0%	2	2	0%
Sell / List Ratio				29%	40%		29%	40%	
Reported Sales Dollars	\$0	\$0		\$215,000	\$3,100,000	-93%	\$215,000	\$3,100,000	-93%
Average Sell Price / Unit				\$107,500	\$1,550,000	-93%	\$107,500	\$1,550,000	-93%
Median Sell Price				\$110,000			\$110,000		
Sell Price / List Price				90%	74%		90%	74%	
Days to Sell				193	110	75%	193	110	75%
Active Listings	4	1							
ICI (Miscellaneous) - Z5 Er	rrington/Coombs/	Hilliers							
Units Listed	0	0		5	14	-64%	5	14	-64%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	7							
ICI (Multi-Family) - Z5 Errir	ngton/Coombs/Hi	illiers							
Units Listed	0	1	-100%	8	4	100%	8	4	100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%		0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	3	2							
ICI (Leases) - Z5 Errington	/Coombs/Hilliers								
Units Listed	2	0		11	10	10%	11	10	10%
Units Reported Sold	0	0		2	0		2	0	
Sell / List Ratio	0%			18%	0%		18%	0%	
Reported Sales Dollars	\$0	\$0		\$16,237	\$0		\$16,237	\$0	
Average Sell Price / Unit				\$8,118			\$8,118		
Median Sell Price				\$10,000			\$10,000		
Sell Price / List Price				100%			100%		
Days to Sell				94			94		
Active Listings	9	11							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Current Month			12 1	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z5 Errington/Coomb	os/Hilliers								
Units Listed	14	9	56%	282	269	5%	282	269	5%
Units Reported Sold	5	3	67%	83	103	-19%	83	103	-19%
Sell / List Ratio	36%	33%		29%	38%		29%	38%	
Reported Sales Dollars	\$2,378,000	\$947,250	151%	\$26,007,337	\$33,324,800	-22%	\$26,007,337	\$33,324,800	-22%
Average Sell Price / Unit	\$475,600	\$315,750	51%	\$313,341	\$323,542	-3%	\$313,341	\$323,542	-3%
Median Sell Price	\$442,500			\$305,000			\$305,000		
Sell Price / List Price	94%	87%		91%	92%		91%	92%	
Days to Sell	55	83	-34%	77	76	1%	77	76	1%
Active Listings	82	85							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	C	urrent Month		12 N	Months to Date		Y	ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage	e/Waterfront/Stra	ata/Mod/Pre) - 2	Z5 Bowser/Deep	Bay					
Units Listed	2	5	-60%	49	65	-25%	49	65	-25%
Units Reported Sold	2	4	-50%	19	17	12%	19	17	12%
Sell / List Ratio	100%	80%		39%	26%		39%	26%	
Reported Sales Dollars	\$607,000	\$1,570,000	-61%	\$6,317,600	\$5,749,000	10%	\$6,317,600	\$5,749,000	10%
Average Sell Price / Unit	\$303,500	\$392,500	-23%	\$332,505	\$338,176	-2%	\$332,505	\$338,176	-2%
Median Sell Price	\$317,000			\$295,000			\$295,000		
Sell Price / List Price	95%	94%		92%	93%		92%	93%	
Days to Sell	112	80	40%	67	73	-8%	67	73	-8%
Active Listings	9	16							
Single Family (Acreage) - 2	Z5 Bowser/Deep	Bay							
Units Listed	0	0		17	14	21%	17	14	21%
Units Reported Sold	0	0		1	6	-83%	1	6	-83%
Sell / List Ratio				6%	43%		6%	43%	
Reported Sales Dollars	\$0	\$0		\$290,000	\$2,043,000	-86%	\$290,000	\$2,043,000	-86%
Average Sell Price / Unit				\$290,000	\$340,500	-15%	\$290,000	\$340,500	-15%
Median Sell Price				\$290,000			\$290,000		
Sell Price / List Price				88%	94%		88%	94%	
Days to Sell				121	91	33%	121	91	33%
Active Listings	3	2							
Single Family (Waterfront)	- Z5 Bowser/De	ep Bay							
Units Listed	2	2	0%	33	32	3%	33	32	3%
Units Reported Sold	1	0		8	5	60%	8	5	60%
Sell / List Ratio	50%	0%		24%	16%		24%	16%	
Reported Sales Dollars	\$627,000	\$0		\$4,479,000	\$2,118,500	111%	\$4,479,000	\$2,118,500	111%
Average Sell Price / Unit	\$627,000			\$559,875	\$423,700	32%	\$559,875	\$423,700	32%
Median Sell Price	\$627,000			\$525,000			\$525,000		
Sell Price / List Price	96%			93%	98%		93%	98%	
Days to Sell	17			105	48	117%	105	48	117%
Active Listings	9	11							
Single Family (Strata) - Z5	Bowser/Deep B	ay							
Units Listed	0	1	-100%	7	6	17%	7	6	17%
Units Reported Sold	0	0		3	0		3	0	
Sell / List Ratio		0%		43%	0%		43%	0%	
Reported Sales Dollars	\$0	\$0		\$1,055,000	\$0		\$1,055,000	\$0	
Average Sell Price / Unit				\$351,667			\$351,667		
Median Sell Price				\$375,000			\$375,000		
Sell Price / List Price				93%			93%		
Days to Sell				136			136		
Active Listings	1	2							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	rrent Month		12 M	/lonths to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Pre	efab) - Z5 Bowse	r/Deep Bay							
Units Listed	0	0		1	2	-50%	1	2	-50%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
Condo (Apartment) - Z5 Bo	owser/Deep Bay								
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Patio Home) - Z5 I	Bowser/Deep Bay	/							
Units Listed	0	0		5	6	-17%	5	6	-17%
Units Reported Sold	0	0		2	2	0%	2	2	0%
Sell / List Ratio				40%	33%		40%	33%	
Reported Sales Dollars	\$0	\$0		\$558,000	\$660,000	-15%	\$558,000	\$660,000	-15%
Average Sell Price / Unit				\$279,000	\$330,000	-15%	\$279,000	\$330,000	-15%
Median Sell Price				\$353,000			\$353,000		
Sell Price / List Price				90%	94%		90%	94%	
Days to Sell				104	29	257%	104	29	257%
Active Listings	3	2							
Condo (Townhouse) - Z5 E	Bowser/Deep Bay	/							
Units Listed	0	0		1	2	-50%	1	2	-50%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio				0%	50%		0%	50%	
Reported Sales Dollars	\$0	\$0		\$0	\$365,000	-100%	\$0	\$365,000	-100%
Average Sell Price / Unit					\$365,000			\$365,000	
Median Sell Price									
Sell Price / List Price					96%			96%	
Days to Sell					77			77	
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	Ionths to Date		Y	ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z5 Bowser/D	eep Bay								
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z5 Bowser/D	eep Bay								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Triplex/Fourplex - Z5 Bows	ser/Deep Bay								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on Pa	ad - Z5 Bowser/I	Deep Bay							
Units Listed	0	0		2	0		2	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 M	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z5 Bowser/D	Deep Bay								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z5 Bowser/Deep Bay	y								
Units Listed	1	0		12	17	-29%	12	17	-29%
Units Reported Sold	0	1	-100%	4	7	-43%	4	7	-43%
Sell / List Ratio	0%			33%	41%		33%	41%	
Reported Sales Dollars	\$0	\$101,000	-100%	\$607,500	\$935,700	-35%	\$607,500	\$935,700	-35%
Average Sell Price / Unit		\$101,000		\$151,875	\$133,671	14%	\$151,875	\$133,671	14%
Median Sell Price				\$145,500			\$145,500		
Sell Price / List Price		78%		104%	89%		104%	89%	
Days to Sell		240		108	137	-22%	108	137	-22%
Active Listings	3	5							
Lots (Strata) - Z5 Bowser/D	Deep Bay								
Units Listed	0	1	-100%	18	30	-40%	18	30	-40%
Units Reported Sold	0	0		5	0		5	0	
Sell / List Ratio		0%		28%	0%		28%	0%	
Reported Sales Dollars	\$0	\$0		\$640,700	\$0		\$640,700	\$0	
Average Sell Price / Unit				\$128,140			\$128,140		
Median Sell Price				\$129,900			\$129,900		
Sell Price / List Price				94%			94%		
Days to Sell				246			246		
Active Listings	17	25							
Lots (Waterfront) - Z5 Bows	ser/Deep Bay								
Units Listed	0	0		7	6	17%	7	6	17%
Units Reported Sold	0	0		3	0		3	0	
Sell / List Ratio				43%	0%		43%	0%	
Reported Sales Dollars	\$0	\$0		\$1,382,500	\$0		\$1,382,500	\$0	
Average Sell Price / Unit				\$460,833			\$460,833		
Median Sell Price				\$455,000			\$455,000		
Sell Price / List Price				81%			81%		
Days to Sell				131			131		
Active Listings	2	4							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	Ionths to Date		Y	ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z5 Bowser/Deep	o Bay								
Units Listed	0	1	-100%	1	2	-50%	1	2	-50%
Units Reported Sold	0	0		0	2	-100%	0	2	-100%
Sell / List Ratio		0%		0%	100%		0%	100%	
Reported Sales Dollars	\$0	\$0		\$0	\$450,000	-100%	\$0	\$450,000	-100%
Average Sell Price / Unit					\$225,000			\$225,000	
Median Sell Price									
Sell Price / List Price					92%			92%	
Days to Sell					121			121	
Active Listings	0	2							
Acreage (Waterfront) - Z5									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z5 Bowser	r/Deep Bay								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z5 Bow	ser/Deep Bay								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	Ionths to Date		Y	'ear to Date	
– Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z5 Bowse	r/Deep Bay								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Miscellaneous) - Z5 B	owser/Deep Bay								
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
ICI (Multi-Family) - Z5 Bow	vser/Deep Bay								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Leases) - Z5 Bowser/I									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	C	Current Month			12 Months to Date			Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change	
Total - Z5 Bowser/Deep Bay	у									
Units Listed	5	10	-50%	154	184	-16%	154	184	-16%	
Units Reported Sold	3	5	-40%	45	40	12%	45	40	12%	
Sell / List Ratio	60%	50%		29%	22%		29%	22%		
Reported Sales Dollars	\$1,234,000	\$1,671,000	-26%	\$15,330,300	\$12,321,200	24%	\$15,330,300	\$12,321,200	24%	
Average Sell Price / Unit	\$411,333	\$334,200	23%	\$340,673	\$308,030	11%	\$340,673	\$308,030	11%	
Median Sell Price	\$317,000			\$306,000			\$306,000			
Sell Price / List Price	95%	91%		93%	93%		93%	93%		
Days to Sell	81	112	-28%	109	84	30%	109	84	30%	
Active Listings	50	70								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage	e/Waterfront/Stra	ta/Mod/Pre) -	Z5 French Creek						
Units Listed	2	7	-71%	164	144	14%	164	144	14%
Units Reported Sold	8	5	60%	79	70	13%	79	70	13%
Sell / List Ratio	400%	71%		48%	49%		48%	49%	
Reported Sales Dollars	\$2,511,500	\$1,449,600	73%	\$30,562,412	\$26,342,650	16%	\$30,562,412	\$26,342,650	16%
Average Sell Price / Unit	\$313,938	\$289,920	8%	\$386,866	\$376,324	3%	\$386,866	\$376,324	3%
Median Sell Price	\$309,000			\$350,000			\$350,000		
Sell Price / List Price	91%	92%		95%	96%		95%	96%	
Days to Sell	88	85	4%	60	50	19%	60	50	19%
Active Listings	26	21							
Single Family (Acreage) - 2	Z5 French Creek								
Units Listed	0	0		2	2	0%	2	2	0%
Units Reported Sold	0	0		1	1	0%	1	1	0%
Sell / List Ratio				50%	50%		50%	50%	
Reported Sales Dollars	\$0	\$0		\$900,000	\$330,000	173%	\$900,000	\$330,000	173%
Average Sell Price / Unit				\$900,000	\$330,000	173%	\$900,000	\$330,000	173%
Median Sell Price				\$900,000			\$900,000		
Sell Price / List Price				90%	94%		90%	94%	
Days to Sell				93	7	1229%	93	7	1229%
Active Listings	1	0							
Single Family (Waterfront)	- Z5 French Cre	ek							
Units Listed	0	0		15	20	-25%	15	20	-25%
Units Reported Sold	0	0		8	8	0%	8	8	0%
Sell / List Ratio				53%	40%		53%	40%	
Reported Sales Dollars	\$0	\$0		\$4,475,500	\$5,523,000	-19%	\$4,475,500	\$5,523,000	-19%
Average Sell Price / Unit				\$559,438	\$690,375	-19%	\$559,438	\$690,375	-19%
Median Sell Price				\$655,000			\$655,000		
Sell Price / List Price				92%	96%		92%	96%	
Days to Sell				146	73	100%	146	73	100%
Active Listings	4	5							
Single Family (Strata) - Z5	French Creek								
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio					100%			100%	
Reported Sales Dollars	\$0	\$0		\$0	\$355,000	-100%	\$0	\$355,000	-100%
Average Sell Price / Unit					\$355,000			\$355,000	
Median Sell Price									
Sell Price / List Price					97%			97%	
Days to Sell					15			15	
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	С	urrent Month		12 N	Months to Date		Year to Date			
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change	
Single Family (Modular/Pre	efab) - Z5 French	n Creek								
Units Listed	0	0		0	1	-100%	0	1	-100%	
Units Reported Sold	0	0		0	0		0	0		
Sell / List Ratio					0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0		
Average Sell Price / Unit										
Median Sell Price										
Sell Price / List Price										
Days to Sell										
Active Listings	0	0								
Condo (Apartment) - Z5 Fr	rench Creek									
Units Listed	0	0		0	0		0	0		
Units Reported Sold	0	0		0	0		0	0		
Sell / List Ratio										
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0		
Average Sell Price / Unit										
Median Sell Price										
Sell Price / List Price										
Days to Sell										
Active Listings	0									
Condo (Patio Home) - Z5 F	French Creek									
Units Listed	2	1	100%	25	21	19%	25	21	19%	
Units Reported Sold	2	1	100%	14	12	17%	14	12	17%	
Sell / List Ratio	100%	100%		56%	57%		56%	57%		
Reported Sales Dollars	\$638,000	\$305,000	109%	\$4,686,500	\$4,322,450	8%	\$4,686,500	\$4,322,450	8%	
Average Sell Price / Unit	\$319,000	\$305,000	5%	\$334,750	\$360,204	-7%	\$334,750	\$360,204	-7%	
Median Sell Price	\$343,000			\$337,500			\$337,500			
Sell Price / List Price	97%	95%		97%	97%		97%	97%		
Days to Sell	24	140	-83%	37	47	-22%	37	47	-22%	
Active Listings	9	2								
Condo (Townhouse) - Z5 F	- rench Creek									
Units Listed	0	0		12	11	9%	12	11	9%	
Units Reported Sold	0	0		4	6	-33%	4	6	-33%	
Sell / List Ratio				33%	55%		33%	55%		
Reported Sales Dollars	\$0	\$0		\$1,380,000	\$2,068,000	-33%	\$1,380,000	\$2,068,000	-33%	
Average Sell Price / Unit				\$345,000	\$344,667	0%	\$345,000	\$344,667	0%	
Median Sell Price				\$344,000			\$344,000			
Sell Price / List Price				97%	94%		97%	94%		
Days to Sell				37	86	-57%	37	86	-57%	
Active Listings	1	3								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	Ionths to Date		Y	ear to Date	
– Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z5 French C	reek								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z5 French Cr	reek								
Units Listed	0	0		2	0		2	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
Triplex/Fourplex - Z5 Frend	ch Creek								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on P	ad - Z5 French C	Creek							
Units Listed	0	0		2	0		2	0	
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				50%			50%		
Reported Sales Dollars	\$0	\$0		\$42,500	\$0		\$42,500	\$0	
Average Sell Price / Unit				\$42,500			\$42,500		
Median Sell Price				\$42,500			\$42,500		
Sell Price / List Price				73%			73%		
Days to Sell				69			69		
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-			12 N	lonths to Date		Year to Date			
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z5 French C	Creek								
Units Listed	0	0		1	1	0%	1	1	0%
Units Reported Sold	0	0		1	1	0%	1	1	0%
Sell / List Ratio				100%	100%		100%	100%	
Reported Sales Dollars	\$0	\$0		\$630,000	\$2,100,000	-70%	\$630,000	\$2,100,000	-70%
Average Sell Price / Unit				\$630,000	\$2,100,000	-70%	\$630,000	\$2,100,000	-70%
Median Sell Price				\$630,000			\$630,000		
Sell Price / List Price				75%	74%		75%	74%	
Days to Sell				91	793	-89%	91	793	-89%
Active Listings	0	0							
Lots - Z5 French Creek									
Units Listed	0	0		7	10	-30%	7	10	-30%
Units Reported Sold	0	0		4	5	-20%	4	5	-20%
Sell / List Ratio				57%	50%		57%	50%	
Reported Sales Dollars	\$0	\$0		\$743,000	\$871,500	-15%	\$743,000	\$871,500	-15%
Average Sell Price / Unit				\$185,750	\$174,300	7%	\$185,750	\$174,300	7%
Median Sell Price				\$186,000			\$186,000		
Sell Price / List Price				87%	95%		87%	95%	
Days to Sell				272	35	668%	272	35	668%
Active Listings	3	6							
Lots (Strata) - Z5 French C	Creek								
Units Listed	0	0		3	0		3	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	0							
Lots (Waterfront) - Z5 Frer	nch Creek								
Units Listed	0	0		1	2	-50%	1	2	-50%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z5 French Creel	k								
Units Listed	0	0		2	3	-33%	2	3	-33%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	2							
Acreage (Waterfront) - Z5	French Creek								
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	1	-100%	0	1	-100%	0	1	-100%
Sell / List Ratio					100%			100%	
Reported Sales Dollars	\$0	\$444,000	-100%	\$0	\$444,000	-100%	\$0	\$444,000	-100%
Average Sell Price / Unit		\$444,000			\$444,000			\$444,000	
Median Sell Price									
Sell Price / List Price		89%			89%			89%	
Days to Sell		231			231			231	
Active Listings	0	0							
ICI (Business) - Z5 French	Creek								
Units Listed	0	0		1	2	-50%	1	2	-50%
Units Reported Sold	0	1	-100%	1	1	0%	1	1	0%
Sell / List Ratio				100%	50%		100%	50%	
Reported Sales Dollars	\$0	\$32,500	-100%	\$125,000	\$32,500	285%	\$125,000	\$32,500	285%
Average Sell Price / Unit		\$32,500		\$125,000	\$32,500	285%	\$125,000	\$32,500	285%
Median Sell Price				\$125,000			\$125,000		
Sell Price / List Price		37%		100%	37%		100%	37%	
Days to Sell		61		287	61	370%	287	61	370%
Active Listings	1	1							
ICI (Commercial) - Z5 Frer	nch Creek								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	lonths to Date		Year to Date			
– Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change	
ICI (Industrial) - Z5 French	n Creek									
Units Listed	0	0		0	0		0	0		
Units Reported Sold	0	0		0	0		0	0		
Sell / List Ratio										
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0		
Average Sell Price / Unit										
Median Sell Price										
Sell Price / List Price										
Days to Sell										
Active Listings	0									
ICI (Miscellaneous) - Z5 Fi										
Units Listed	0	0		1	3	-67%	1	3	-67%	
Units Reported Sold	0	0		0	1	-100%	0	1	-100%	
Sell / List Ratio				0%	33%		0%	33%		
Reported Sales Dollars	\$0	\$0		\$0	\$1,250,000	-100%	\$0	\$1,250,000	-100%	
Average Sell Price / Unit					\$1,250,000			\$1,250,000		
Median Sell Price										
Sell Price / List Price					71%			71%		
Days to Sell					49			49		
Active Listings	1	0								
ICI (Multi-Family) - Z5 Frei	nch Creek									
Units Listed	0	0		0	1	-100%	0	1	-100%	
Units Reported Sold	0	0		0	0		0	0		
Sell / List Ratio					0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0		
Average Sell Price / Unit										
Median Sell Price										
Sell Price / List Price										
Days to Sell										
Active Listings	0	0								
ICI (Leases) - Z5 French C	Creek									
Units Listed	0	0		0	0		0	0		
Units Reported Sold	0	0		0	0		0	0		
Sell / List Ratio										
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0		
Average Sell Price / Unit										
Median Sell Price										
Sell Price / List Price										
Days to Sell										
Active Listings	0	0								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	C	Current Month			12 Months to Date			Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change	
Total - Z5 French Creek										
Units Listed	4	8	-50%	238	223	7%	238	223	7%	
Units Reported Sold	10	8	25%	113	107	6%	113	107	6%	
Sell / List Ratio	250%	100%		47%	48%		47%	48%		
Reported Sales Dollars	\$3,149,500	\$2,231,100	41%	\$43,544,912	\$43,639,100	-0%	\$43,544,912	\$43,639,100	-0%	
Average Sell Price / Unit	\$314,950	\$278,888	13%	\$385,353	\$407,842	-6%	\$385,353	\$407,842	-6%	
Median Sell Price	\$309,000			\$343,000			\$343,000			
Sell Price / List Price	93%	85%		94%	95%		94%	95%		
Days to Sell	76	107	-29%	73	61	19%	73	61	19%	
Active Listings	51	40								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage	e/Waterfront/Stra	ata/Mod/Pre) - 2	Z5 Nanoose						
Units Listed	8	2	300%	133	135	-1%	133	135	-1%
Units Reported Sold	3	2	50%	56	61	-8%	56	61	-8%
Sell / List Ratio	38%	100%		42%	45%		42%	45%	
Reported Sales Dollars	\$1,265,000	\$748,000	69%	\$24,358,549	\$26,396,715	-8%	\$24,358,549	\$26,396,715	-8%
Average Sell Price / Unit	\$421,667	\$374,000	13%	\$434,974	\$432,733	1%	\$434,974	\$432,733	1%
Median Sell Price	\$425,000			\$425,000			\$425,000		
Sell Price / List Price	97%	93%		94%	96%		94%	96%	
Days to Sell	47	136	-65%	82	54	50%	82	54	50%
Active Listings	28	21							
Single Family (Acreage) - 2	Z5 Nanoose								
Units Listed	3	0		70	58	21%	70	58	21%
Units Reported Sold	1	0		28	14	100%	28	14	100%
Sell / List Ratio	33%			40%	24%		40%	24%	
Reported Sales Dollars	\$565,000	\$0		\$20,927,400	\$8,570,600	144%	\$20,927,400	\$8,570,600	144%
Average Sell Price / Unit	\$565,000			\$747,407	\$612,186	22%	\$747,407	\$612,186	22%
Median Sell Price	\$565,000			\$710,000			\$710,000		
Sell Price / List Price	96%			96%	98%		96%	98%	
Days to Sell	82			57	72	-22%	57	72	-22%
Active Listings	12	14							
Single Family (Waterfront)	- Z5 Nanoose								
Units Listed	0	2	-100%	42	28	50%	42	28	50%
Units Reported Sold	2	0		19	10	90%	19	10	90%
Sell / List Ratio		0%		45%	36%		45%	36%	
Reported Sales Dollars	\$2,550,000	\$0		\$16,031,500	\$9,384,000	71%	\$16,031,500	\$9,384,000	71%
Average Sell Price / Unit	\$1,275,000			\$843,763	\$938,400	-10%	\$843,763	\$938,400	-10%
Median Sell Price	\$1,850,000			\$660,000			\$660,000		
Sell Price / List Price	76%			88%	87%		88%	87%	
Days to Sell	114			72	136	-47%	72	136	-47%
Active Listings	11	6							
Single Family (Strata) - Z5	Nanoose								
Units Listed	0	0		2	0		2	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Pre	efab) - Z5 Nanoo	se							
Units Listed	0	0		2	2	0%	2	2	0%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio				0%	50%		0%	50%	
Reported Sales Dollars	\$0	\$0		\$0	\$265,000	-100%	\$0	\$265,000	-100%
Average Sell Price / Unit					\$265,000			\$265,000	
Median Sell Price									
Sell Price / List Price					95%			95%	
Days to Sell					46			46	
Active Listings	1	1							
Condo (Apartment) - Z5 Na	anoose								
Units Listed	0	1	-100%	19	39	-51%	19	39	-51%
Units Reported Sold	0	0		4	2	100%	4	2	100%
Sell / List Ratio		0%		21%	5%		21%	5%	
Reported Sales Dollars	\$0	\$0		\$436,000	\$390,000	12%	\$436,000	\$390,000	12%
Average Sell Price / Unit				\$109,000	\$195,000	-44%	\$109,000	\$195,000	-44%
Median Sell Price				\$200,000			\$200,000		
Sell Price / List Price				80%	93%		80%	93%	
Days to Sell				104	120	-13%	104	120	-13%
Active Listings	15	12							
Condo (Patio Home) - Z5 N	Nanoose								
Units Listed	0	0		2	2	0%	2	2	0%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	1							
Condo (Townhouse) - Z5 N	Vanoose								
Units Listed	0	0		17	35	-51%	17	35	-51%
Units Reported Sold	0	0		2	6	-67%	2	6	-67%
Sell / List Ratio				12%	17%		12%	17%	
Reported Sales Dollars	\$0	\$0		\$6,200	\$463,850	-99%	\$6,200	\$463,850	-99%
Average Sell Price / Unit				\$3,100	\$77,308	-96%	\$3,100	\$77,308	-96%
Median Sell Price				\$4,000			\$4,000		
Sell Price / List Price				78%	83%		78%	83%	
Days to Sell				138	70	95%	138	70	95%
Active Listings	9	4							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	С	urrent Month		12 N	/lonths to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z5 Nanoose									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z5 Nanoose									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Triplex/Fourplex - Z5 Nanoo	ose								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on Pa	ad - Z5 Nanoose)							
Units Listed	0	0		17	16	6%	17	16	6%
Units Reported Sold	0	1	-100%	13	9	44%	13	9	44%
Sell / List Ratio				76%	56%		76%	56%	
Reported Sales Dollars	\$0	\$35,000	-100%	\$786,900	\$593,000	33%	\$786,900	\$593,000	33%
Average Sell Price / Unit		\$35,000		\$60,531	\$65,889	-8%	\$60,531	\$65,889	-8%
Median Sell Price				\$52,000			\$52,000		
Sell Price / List Price		89%		87%	84%		87%	84%	
Days to Sell		6		92	135	-32%	92	135	-32%
Active Listings	4	5							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	/lonths to Date		Y	ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z5 Nanoose									
Units Listed	0	0		5	1	400%	5	1	400%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	2							
Lots - Z5 Nanoose									
Units Listed	1	0		28	17	65%	28	17	65%
Units Reported Sold	0	0		5	13	-62%	5	13	-62%
Sell / List Ratio	0%			18%	76%		18%	76%	
Reported Sales Dollars	\$0	\$0		\$870,000	\$2,347,200	-63%	\$870,000	\$2,347,200	-63%
Average Sell Price / Unit				\$174,000	\$180,554	-4%	\$174,000	\$180,554	-4%
Median Sell Price				\$180,000	, ,		\$180,000	, ,	
Sell Price / List Price				90%	92%		90%	92%	
Days to Sell				83	93	-11%	83	93	-11%
Active Listings	5	4							
Lots (Strata) - Z5 Nanoose									
Units Listed	0	0		0	5	-100%	0	5	-100%
Units Reported Sold	0	0		0	4	-100%	0	4	-100%
Sell / List Ratio					80%			80%	
Reported Sales Dollars	\$0	\$0		\$0	\$669,000	-100%	\$0	\$669,000	-100%
Average Sell Price / Unit		· · ·		+-	\$167,250		+-	\$167,250	
Median Sell Price					••••			.	
Sell Price / List Price					88%			88%	
Days to Sell					120			120	
Active Listings	0	1							
Lots (Waterfront) - Z5 Nano	ose								
Units Listed	0	0		1	2	-50%	1	2	-50%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	C	urrent Month		12 N	Months to Date		Y	ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z5 Nanoose									
Units Listed	0	3	-100%	29	21	38%	29	21	38%
Units Reported Sold	0	1	-100%	13	8	62%	13	8	62%
Sell / List Ratio		33%		45%	38%		45%	38%	
Reported Sales Dollars	\$0	\$260,000	-100%	\$3,716,300	\$2,309,500	61%	\$3,716,300	\$2,309,500	61%
Average Sell Price / Unit		\$260,000		\$285,869	\$288,688	-1%	\$285,869	\$288,688	-1%
Median Sell Price				\$240,000			\$240,000		
Sell Price / List Price		96%		92%	92%		92%	92%	
Days to Sell		30		83	125	-33%	83	125	-33%
Active Listings	11	13							
Acreage (Waterfront) - Z5 N									
Units Listed	0	0		3	6	-50%	3	6	-50%
Units Reported Sold	0	0		2	1	100%	2	1	100%
Sell / List Ratio				67%	17%		67%	17%	
Reported Sales Dollars	\$0	\$0		\$1,437,000	\$282,000	410%	\$1,437,000	\$282,000	410%
Average Sell Price / Unit				\$718,500	\$282,000	155%	\$718,500	\$282,000	155%
Median Sell Price				\$1,137,000			\$1,137,000		
Sell Price / List Price				95%	94%		95%	94%	
Days to Sell				170	108	57%	170	108	57%
Active Listings	0	1							
ICI (Business) - Z5 Nanoos	е								
Units Listed	0	0		1	2	-50%	1	2	-50%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							
ICI (Commercial) - Z5 Nanc	oose								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	C	urrent Month		12 N	/lonths to Date		Y	'ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z5 Nanoo	se								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Miscellaneous) - Z5 N									
Units Listed	0	0		3	2	50%	3	2	50%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	3	2							
ICI (Multi-Family) - Z5 Nar	noose								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Leases) - Z5 Nanoose	e								
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio					100%			100%	
Reported Sales Dollars	\$0	\$0		\$0	\$131,400	-100%	\$0	\$131,400	-100%
Average Sell Price / Unit					\$131,400			\$131,400	
Median Sell Price									
Sell Price / List Price					100%			100%	
Days to Sell					26			26	
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	C	Current Month			12 Months to Date			Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change	
Total - Z5 Nanoose										
Units Listed	12	8	50%	374	372	1%	374	372	1%	
Units Reported Sold	6	4	50%	142	130	9%	142	130	9%	
Sell / List Ratio	50%	50%		38%	35%		38%	35%		
Reported Sales Dollars	\$4,380,000	\$1,043,000	320%	\$68,569,849	\$51,802,265	32%	\$68,569,849	\$51,802,265	32%	
Average Sell Price / Unit	\$730,000	\$260,750	180%	\$482,886	\$398,479	21%	\$482,886	\$398,479	21%	
Median Sell Price	\$565,000			\$450,000			\$450,000			
Sell Price / List Price	90%	93%		92%	93%		92%	93%		
Days to Sell	75	77	-2%	79	80	-1%	79	80	-1%	
Active Listings	106	88								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage	e/Waterfront/Stra	ata/Mod/Pre) - 2	Z5 Parksville						
Units Listed	10	17	-41%	400	356	12%	400	356	12%
Units Reported Sold	6	7	-14%	207	197	5%	207	197	5%
Sell / List Ratio	60%	41%		52%	55%		52%	55%	
Reported Sales Dollars	\$1,925,000	\$2,433,400	-21%	\$72,495,520	\$66,774,043	9%	\$72,495,520	\$66,774,043	9%
Average Sell Price / Unit	\$320,833	\$347,629	-8%	\$350,220	\$338,955	3%	\$350,220	\$338,955	3%
Median Sell Price	\$315,000			\$324,000			\$324,000		
Sell Price / List Price	93%	92%		95%	96%		95%	96%	
Days to Sell	79	93	-15%	60	52	15%	60	52	15%
Active Listings	72	72							
Single Family (Acreage) - 2	Z5 Parksville								
Units Listed	1	1	0%	19	18	6%	19	18	6%
Units Reported Sold	0	0		10	8	25%	10	8	25%
Sell / List Ratio	0%	0%		53%	44%		53%	44%	
Reported Sales Dollars	\$0	\$0		\$5,115,000	\$6,440,000	-21%	\$5,115,000	\$6,440,000	-21%
Average Sell Price / Unit				\$511,500	\$805,000	-36%	\$511,500	\$805,000	-36%
Median Sell Price				\$510,000			\$510,000		
Sell Price / List Price				95%	95%		95%	95%	
Days to Sell				46	45	1%	46	45	1%
Active Listings	4	5							
Single Family (Waterfront)	- Z5 Parksville								
Units Listed	0	0		17	23	-26%	17	23	-26%
Units Reported Sold	0	1	-100%	6	5	20%	6	5	20%
Sell / List Ratio				35%	22%		35%	22%	
Reported Sales Dollars	\$0	\$37,500	-100%	\$5,893,700	\$3,056,500	93%	\$5,893,700	\$3,056,500	93%
Average Sell Price / Unit		\$37,500		\$982,283	\$611,300	61%	\$982,283	\$611,300	61%
Median Sell Price				\$815,000			\$815,000		
Sell Price / List Price		77%		87%	88%		87%	88%	
Days to Sell		198		146	99	48%	146	99	48%
Active Listings	3	4							
Single Family (Strata) - Z5	Parksville								
Units Listed	0	0		22	21	5%	22	21	5%
Units Reported Sold	1	0		9	13	-31%	9	13	-31%
Sell / List Ratio				41%	62%		41%	62%	
Reported Sales Dollars	\$1,530,000	\$0		\$4,360,900	\$3,820,300	14%	\$4,360,900	\$3,820,300	14%
Average Sell Price / Unit	\$1,530,000			\$484,544	\$293,869	65%	\$484,544	\$293,869	65%
Median Sell Price	\$1,530,000			\$329,000			\$329,000		
Sell Price / List Price	93%			96%	98%		96%	98%	
Days to Sell	0			65	22	189%	65	22	189%
Active Listings	5	2							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	rrent Month		12 N	Months to Date		٢	ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Pre	efab) - Z5 Parksv	ille							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Apartment) - Z5 Pa	arksville								
Units Listed	7	9	-22%	151	149	1%	151	149	1%
Units Reported Sold	2	0		38	25	52%	38	25	52%
Sell / List Ratio	29%	0%		25%	17%		25%	17%	
Reported Sales Dollars	\$345,000	\$0		\$9,364,150	\$5,991,500	56%	\$9,364,150	\$5,991,500	56%
Average Sell Price / Unit	\$172,500			\$246,425	\$239,660	3%	\$246,425	\$239,660	3%
Median Sell Price	\$215,000			\$231,000			\$231,000		
Sell Price / List Price	95%			91%	87%		91%	87%	
Days to Sell	140			127	180	-30%	127	180	-30%
Active Listings	77	68							
Condo (Patio Home) - Z5 I	Parksville								
Units Listed	5	5	0%	100	120	-17%	100	120	-17%
Units Reported Sold	2	0		62	53	17%	62	53	17%
Sell / List Ratio	40%	0%		62%	44%		62%	44%	
Reported Sales Dollars	\$341,000	\$0		\$17,188,224	\$14,613,400	18%	\$17,188,224	\$14,613,400	18%
Average Sell Price / Unit	\$170,500			\$277,229	\$275,725	1%	\$277,229	\$275,725	1%
Median Sell Price	\$178,000			\$265,000			\$265,000		
Sell Price / List Price	86%			96%	97%		96%	97%	
Days to Sell	300			198	77	158%	198	77	158%
Active Listings	46	53							
Condo (Townhouse) - Z5 F	Parksville								
Units Listed	4	2	100%	93	82	13%	93	82	13%
Units Reported Sold	1	2	-50%	27	37	-27%	27	37	-27%
Sell / List Ratio	25%	100%		29%	45%		29%	45%	
Reported Sales Dollars	\$440,000	\$791,500	-44%	\$10,894,530	\$13,004,500	-16%	\$10,894,530	\$13,004,500	-16%
Average Sell Price / Unit	\$440,000	\$395,750	11%	\$403,501	\$351,473	15%	\$403,501	\$351,473	15%
Median Sell Price	\$440,000			\$440,000			\$440,000		
Sell Price / List Price	92%	97%		95%	94%		95%	94%	
Days to Sell	134	112	20%	99	101	-2%	99	101	-2%
Active Listings	41	27							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 M	Months to Date		Year to Date			
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change	
Half Duplex - Z5 Parksville										
Units Listed	0	0		2	1	100%	2	1	100%	
Units Reported Sold	0	0		0	3	-100%	0	3	-100%	
Sell / List Ratio				0%	300%		0%	300%		
Reported Sales Dollars	\$0	\$0		\$0	\$1,110,000	-100%	\$0	\$1,110,000	-100%	
Average Sell Price / Unit					\$370,000			\$370,000		
Median Sell Price										
Sell Price / List Price					92%			92%		
Days to Sell					211			211		
Active Listings	1	0								
Full Duplex - Z5 Parksville										
Units Listed	0	0		0	2	-100%	0	2	-100%	
Units Reported Sold	0	0		0	1	-100%	0	1	-100%	
Sell / List Ratio					50%			50%		
Reported Sales Dollars	\$0	\$0		\$0	\$330,000	-100%	\$0	\$330,000	-100%	
Average Sell Price / Unit					\$330,000			\$330,000		
Median Sell Price										
Sell Price / List Price					97%			97%		
Days to Sell					6			6		
Active Listings	0	0								
Triplex/Fourplex - Z5 Parks	sville									
Units Listed	0	0		0	0		0	0		
Units Reported Sold	0	0		0	0		0	0		
Sell / List Ratio										
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0		
Average Sell Price / Unit										
Median Sell Price										
Sell Price / List Price										
Days to Sell										
Active Listings	0	0								
Manufactured/Mobile on Pa	ad - Z5 Parksville	Э								
Units Listed	2	2	0%	47	43	9%	47	43	9%	
Units Reported Sold	0	0		17	13	31%	17	13	31%	
Sell / List Ratio	0%	0%		36%	30%		36%	30%		
Reported Sales Dollars	\$0	\$0		\$1,306,700	\$1,206,900	8%	\$1,306,700	\$1,206,900	8%	
Average Sell Price / Unit				\$76,865	\$92,838	-17%	\$76,865	\$92,838	-17%	
Median Sell Price				\$65,000			\$65,000			
Sell Price / List Price				87%	91%		87%	91%		
Days to Sell				84	76	11%	84	76	11%	
Active Listings	12	14								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	С	urrent Month		12 N	/lonths to Date		Y	ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z5 Parksville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots - Z5 Parksville									
Units Listed	0	0		11	15	-27%	11	15	-27%
Units Reported Sold	0	0		10	37	-73%	10	37	-73%
Sell / List Ratio				91%	247%		91%	247%	
Reported Sales Dollars	\$0	\$0		\$1,558,100	\$5,355,515	-71%	\$1,558,100	\$5,355,515	-71%
Average Sell Price / Unit				\$155,810	\$144,744	8%	\$155,810	\$144,744	8%
Median Sell Price				\$142,000			\$142,000		
Sell Price / List Price				97%	98%		97%	98%	
Days to Sell				257	155	66%	257	155	66%
Active Listings	3	9							
Lots (Strata) - Z5 Parksville									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots (Waterfront) - Z5 Parks	ville								
Units Listed	0	0		2	1	100%	2	1	100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	1							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z5 Parksville									
Units Listed	0	0		0	6	-100%	0	6	-100%
Units Reported Sold	0	0		0	2	-100%	0	2	-100%
Sell / List Ratio					33%			33%	
Reported Sales Dollars	\$0	\$0		\$0	\$1,540,800	-100%	\$0	\$1,540,800	-100%
Average Sell Price / Unit					\$770,400			\$770,400	
Median Sell Price									
Sell Price / List Price					92%			92%	
Days to Sell					412			412	
Active Listings	0	4							
Acreage (Waterfront) - Z5	Parksville								
Units Listed	0	0		1	2	-50%	1	2	-50%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	1							
ICI (Business) - Z5 Parksv	ille								
Units Listed	0	0		12	15	-20%	12	15	-20%
Units Reported Sold	0	0		4	1	300%	4	1	300%
Sell / List Ratio				33%	7%		33%	7%	
Reported Sales Dollars	\$0	\$0		\$355,900	\$34,000	947%	\$355,900	\$34,000	947%
Average Sell Price / Unit				\$88,975	\$34,000	162%	\$88,975	\$34,000	162%
Median Sell Price				\$89,900			\$89,900		
Sell Price / List Price				72%	85%		72%	85%	
Days to Sell				167	290	-42%	167	290	-42%
Active Listings	6	8							
ICI (Commercial) - Z5 Park	ksville								
Units Listed	1	9	-89%	9	23	-61%	9	23	-61%
Units Reported Sold	0	0		2	6	-67%	2	6	-67%
Sell / List Ratio	0%	0%		22%	26%		22%	26%	
Reported Sales Dollars	\$0	\$0		\$1,036,000	\$4,885,000	-79%	\$1,036,000	\$4,885,000	-79%
Average Sell Price / Unit				\$518,000	\$814,167	-36%	\$518,000	\$814,167	-36%
Median Sell Price				\$735,000			\$735,000		
Sell Price / List Price				93%	89%		93%	89%	
Days to Sell				24	350	-93%	24	350	-93%
Active Listings	4	12							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z5 Parksvi	ille								
Units Listed	0	0		7	5	40%	7	5	40%
Units Reported Sold	0	0		2	2	0%	2	2	0%
Sell / List Ratio				29%	40%		29%	40%	
Reported Sales Dollars	\$0	\$0		\$161,400	\$790,000	-80%	\$161,400	\$790,000	-80%
Average Sell Price / Unit				\$80,700	\$395,000	-80%	\$80,700	\$395,000	-80%
Median Sell Price				\$127,400			\$127,400		
Sell Price / List Price				796292%	96%		796292%	96%	
Days to Sell				206	86	140%	206	86	140%
Active Listings	2	2							
ICI (Miscellaneous) - Z5 Pa	arksville								
Units Listed	0	0		7	12	-42%	7	12	-42%
Units Reported Sold	0	1	-100%	1	2	-50%	1	2	-50%
Sell / List Ratio				14%	17%		14%	17%	
Reported Sales Dollars	\$0	\$600,000	-100%	\$800,000	\$1,800,000	-56%	\$800,000	\$1,800,000	-56%
Average Sell Price / Unit		\$600,000		\$800,000	\$900,000	-11%	\$800,000	\$900,000	-11%
Median Sell Price				\$800,000			\$800,000		
Sell Price / List Price		60%		89%	70%		89%	70%	
Days to Sell		20		151	14	1019%	151	14	1019%
Active Listings	3	4							
ICI (Multi-Family) - Z5 Park	sville								
Units Listed	2	0		5	9	-44%	5	9	-44%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio	0%			0%	11%		0%	11%	
Reported Sales Dollars	\$0	\$0		\$0	\$1,050,000	-100%	\$0	\$1,050,000	-100%
Average Sell Price / Unit					\$1,050,000			\$1,050,000	
Median Sell Price									
Sell Price / List Price					76%			76%	
Days to Sell					99			99	
Active Listings	3	6							
ICI (Leases) - Z5 Parksville	e								
Units Listed	0	9	-100%	38	30	27%	38	30	27%
Units Reported Sold	1	0		8	7	14%	8	7	14%
Sell / List Ratio		0%		21%	23%		21%	23%	
Reported Sales Dollars	\$47,940	\$0		\$633,246	\$530,264	19%	\$633,246	\$530,264	19%
Average Sell Price / Unit	\$47,940			\$79,156	\$75,752	4%	\$79,156	\$75,752	4%
Median Sell Price	\$47,940			\$43,200			\$43,200		
Sell Price / List Price	100%			100%	100%		100%	100%	
Days to Sell	57			68	81	-15%	68	81	-15%
Active Listings	22	29							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	C	Current Month			12 Months to Date			Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change	
Total - Z5 Parksville										
Units Listed	32	54	-41%	943	933	1%	943	933	1%	
Units Reported Sold	13	11	18%	403	413	-2%	403	413	-2%	
Sell / List Ratio	41%	20%		43%	44%		43%	44%		
Reported Sales Dollars	\$4,628,940	\$3,862,400	20%	\$131,163,370	\$132,332,722	-1%	\$131,163,370	\$132,332,722	-1%	
Average Sell Price / Unit	\$356,072	\$351,127	1%	\$325,467	\$320,418	2%	\$325,467	\$320,418	2%	
Median Sell Price	\$277,000			\$305,000			\$305,000			
Sell Price / List Price	93%	89%		4046%	95%		4046%	95%		
Days to Sell	119	99	20%	99	85	16%	99	85	16%	
Active Listings	307	321								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	C	urrent Month		12	Months to Date		١	ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage	e/Waterfront/Stra	ata/Mod/Pre) - 2	Z5 Qualicum Be	ach					
Units Listed	18	5	260%	352	314	12%	352	314	12%
Units Reported Sold	3	8	-62%	167	157	6%	167	157	6%
Sell / List Ratio	17%	160%		47%	50%		47%	50%	
Reported Sales Dollars	\$1,104,000	\$3,241,000	-66%	\$68,400,642	\$66,000,637	4%	\$68,400,642	\$66,000,637	4%
Average Sell Price / Unit	\$368,000	\$405,125	-9%	\$409,585	\$420,386	-3%	\$409,585	\$420,386	-3%
Median Sell Price	\$373,000			\$380,000			\$380,000		
Sell Price / List Price	98%	89%		94%	95%		94%	95%	
Days to Sell	42	114	-63%	78	62	26%	78	62	26%
Active Listings	81	57							
Single Family (Acreage) - 2	Z5 Qualicum Bea	ach							
Units Listed	2	1	100%	29	12	142%	29	12	142%
Units Reported Sold	0	1	-100%	1	5	-80%	1	5	-80%
Sell / List Ratio	0%	100%		3%	42%		3%	42%	
Reported Sales Dollars	\$0	\$880,000	-100%	\$340,000	\$3,886,500	-91%	\$340,000	\$3,886,500	-91%
Average Sell Price / Unit		\$880,000		\$340,000	\$777,300	-56%	\$340,000	\$777,300	-56%
Median Sell Price				\$340,000			\$340,000		
Sell Price / List Price		84%		79%	86%		79%	86%	
Days to Sell		356		94	295	-68%	94	295	-68%
Active Listings	13	4							
Single Family (Waterfront)	- Z5 Qualicum B	Beach							
Units Listed	0	0		12	15	-20%	12	15	-20%
Units Reported Sold	0	0		3	7	-57%	3	7	-57%
Sell / List Ratio				25%	47%		25%	47%	
Reported Sales Dollars	\$0	\$0		\$1,960,000	\$7,665,500	-74%	\$1,960,000	\$7,665,500	-74%
Average Sell Price / Unit				\$653,333	\$1,095,071	-40%	\$653,333	\$1,095,071	-40%
Median Sell Price				\$700,000			\$700,000		
Sell Price / List Price				92%	93%		92%	93%	
Days to Sell				105	50	111%	105	50	111%
Active Listings	4	4							
Single Family (Strata) - Z5	Qualicum Beach	า							
Units Listed	1	2	-50%	23	27	-15%	23	27	-15%
Units Reported Sold	1	3	-67%	17	12	42%	17	12	42%
Sell / List Ratio	100%	150%		74%	44%		74%	44%	
Reported Sales Dollars	\$360,000	\$1,745,250	-79%	\$9,425,830	\$5,986,100	57%	\$9,425,830	\$5,986,100	57%
Average Sell Price / Unit	\$360,000	\$581,750	-38%	\$554,461	\$498,842	11%	\$554,461	\$498,842	11%
Median Sell Price	\$360,000			\$548,000			\$548,000		
Sell Price / List Price	98%	90%		95%	92%		95%	92%	
Days to Sell	2	197	-99%	112	113	-2%	112	113	-2%
Active Listings	5	13							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 M	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Pre	efab) - Z5 Qualic	um Beach							
Units Listed	0	0		0	2	-100%	0	2	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	1							
Condo (Apartment) - Z5 Qu	ualicum Beach								
Units Listed	14	4	250%	81	63	29%	81	63	29%
Units Reported Sold	1	0		18	27	-33%	18	27	-33%
Sell / List Ratio	7%	0%		22%	43%		22%	43%	
Reported Sales Dollars	\$303,000	\$0		\$5,170,900	\$7,601,750	-32%	\$5,170,900	\$7,601,750	-32%
Average Sell Price / Unit	\$303,000			\$287,272	\$281,546	2%	\$287,272	\$281,546	2%
Median Sell Price	\$303,000			\$303,000			\$303,000		
Sell Price / List Price	85%			91%	92%		91%	92%	
Days to Sell	371			175	85	106%	175	85	106%
Active Listings	36	26							
Condo (Patio Home) - Z5 C	Qualicum Beach								
Units Listed	2	0		24	14	71%	24	14	71%
Units Reported Sold	1	0		12	17	-29%	12	17	-29%
Sell / List Ratio	50%			50%	121%		50%	121%	
Reported Sales Dollars	\$305,000	\$0		\$3,629,000	\$6,272,400	-42%	\$3,629,000	\$6,272,400	-42%
Average Sell Price / Unit	\$305,000			\$302,417	\$368,965	-18%	\$302,417	\$368,965	-18%
Median Sell Price	\$305,000			\$305,000			\$305,000		
Sell Price / List Price	99%			95%	95%		95%	95%	
Days to Sell	30			65	100	-35%	65	100	-35%
Active Listings	4	2							
Condo (Townhouse) - Z5 C	Qualicum Beach								
Units Listed	0	1	-100%	20	20	0%	20	20	0%
Units Reported Sold	1	2	-50%	6	11	-45%	6	11	-45%
Sell / List Ratio		200%		30%	55%		30%	55%	
Reported Sales Dollars	\$192,000	\$425,000	-55%	\$2,253,000	\$3,375,000	-33%	\$2,253,000	\$3,375,000	-33%
Average Sell Price / Unit	\$192,000	\$212,500	-10%	\$375,500	\$306,818	22%	\$375,500	\$306,818	22%
Median Sell Price	\$192,000			\$315,000			\$315,000		
Sell Price / List Price	91%	87%		92%	91%		92%	91%	
Days to Sell	380	166	128%	157	119	32%	157	119	32%
Active Listings	5	4							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 M	/lonths to Date		Year to Date			
– Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change	
Half Duplex - Z5 Qualicum	n Beach									
Units Listed	0	0		0	0		0	0		
Units Reported Sold	0	0		0	0		0	0		
Sell / List Ratio										
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0		
Average Sell Price / Unit										
Median Sell Price										
Sell Price / List Price										
Days to Sell										
Active Listings	0	0								
Full Duplex - Z5 Qualicum	Beach									
Units Listed	1	0		1	1	0%	1	1	0%	
Units Reported Sold	0	0		0	0		0	0		
Sell / List Ratio	0%			0%	0%		0%	0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0		
Average Sell Price / Unit										
Median Sell Price										
Sell Price / List Price										
Days to Sell										
Active Listings	1	1								
Triplex/Fourplex - Z5 Qual	licum Beach									
Units Listed	1	0		1	0		1	0		
Units Reported Sold	0	0		0	0		0	0		
Sell / List Ratio	0%			0%			0%			
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0		
Average Sell Price / Unit										
Median Sell Price										
Sell Price / List Price										
Days to Sell										
Active Listings	1	0								
Manufactured/Mobile on P	ad - Z5 Qualicun	n Beach								
Units Listed	0	0		4	5	-20%	4	5	-20%	
Units Reported Sold	0	0		3	2	50%	3	2	50%	
Sell / List Ratio				75%	40%		75%	40%		
Reported Sales Dollars	\$0	\$0		\$310,000	\$211,900	46%	\$310,000	\$211,900	46%	
Average Sell Price / Unit				\$103,333	\$105,950	-2%	\$103,333	\$105,950	-2%	
Median Sell Price				\$78,000			\$78,000			
Sell Price / List Price				95%	91%		95%	91%		
Days to Sell				84	40	112%	84	40	112%	
Active Listings	1	1								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	С	urrent Month		12 N	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z5 Qualicum	Beach								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots - Z5 Qualicum Beach									
Units Listed	4	1	300%	19	36	-47%	19	36	-47%
Units Reported Sold	1	2	-50%	7	10	-30%	7	10	-30%
Sell / List Ratio	25%	200%		37%	28%		37%	28%	
Reported Sales Dollars	\$175,000	\$514,500	-66%	\$1,285,500	\$2,232,500	-42%	\$1,285,500	\$2,232,500	-42%
Average Sell Price / Unit	\$175,000	\$257,250	-32%	\$183,643	\$223,250	-18%	\$183,643	\$223,250	-18%
Median Sell Price	\$175,000			\$180,000			\$180,000		
Sell Price / List Price	98%	88%		88%	88%		88%	88%	
Days to Sell	16	70	-77%	108	83	29%	108	83	29%
Active Listings	13	22							
Lots (Strata) - Z5 Qualicum	Beach								
Units Listed	0	0		15	8	88%	15	8	88%
Units Reported Sold	0	0		2	1	100%	2	1	100%
Sell / List Ratio				13%	12%		13%	12%	
Reported Sales Dollars	\$0	\$0		\$858,500	\$217,500	295%	\$858,500	\$217,500	295%
Average Sell Price / Unit				\$429,250	\$217,500	97%	\$429,250	\$217,500	97%
Median Sell Price				\$624,500			\$624,500		
Sell Price / List Price				97%	87%		97%	87%	
Days to Sell				34	39	-12%	34	39	-12%
Active Listings	9	1							
Lots (Waterfront) - Z5 Qual	icum Beach								
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z5 Qualicum Be	ach								
Units Listed	0	0		15	20	-25%	15	20	-25%
Units Reported Sold	2	0		4	2	100%	4	2	100%
Sell / List Ratio				27%	10%		27%	10%	
Reported Sales Dollars	\$1,915,000	\$0		\$2,406,950	\$511,500	371%	\$2,406,950	\$511,500	371%
Average Sell Price / Unit	\$957,500			\$601,738	\$255,750	135%	\$601,738	\$255,750	135%
Median Sell Price	\$957,500			\$957,500			\$957,500		
Sell Price / List Price	110%			90%	92%		90%	92%	
Days to Sell	60			176	174	1%	176	174	1%
Active Listings	11	13							
Acreage (Waterfront) - Z5 (Qualicum Beach								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z5 Qualicu	ım Beach								
Units Listed	0	0		11	8	38%	11	8	38%
Units Reported Sold	0	0		4	2	100%	4	2	100%
Sell / List Ratio				36%	25%		36%	25%	
Reported Sales Dollars	\$0	\$0		\$427,688	\$380,000	13%	\$427,688	\$380,000	13%
Average Sell Price / Unit				\$106,922	\$190,000	-44%	\$106,922	\$190,000	-44%
Median Sell Price				\$82,688			\$82,688		
Sell Price / List Price				84%	90%		84%	90%	
Days to Sell				156	52	198%	156	52	198%
Active Listings	5	1							
ICI (Commercial) - Z5 Qua	licum Beach								
Units Listed	2	0		7	7	0%	7	7	0%
Units Reported Sold	0	1	-100%	1	2	-50%	1	2	-50%
Sell / List Ratio	0%			14%	29%		14%	29%	
Reported Sales Dollars	\$0	\$1,800,000	-100%	\$150,000	\$1,954,000	-92%	\$150,000	\$1,954,000	-92%
Average Sell Price / Unit		\$1,800,000		\$150,000	\$977,000	-85%	\$150,000	\$977,000	-85%
Median Sell Price				\$150,000			\$150,000		
Sell Price / List Price		72%		81%	84%		81%	84%	
Days to Sell		523		283	291	-3%	283	291	-3%
Active Listings	5	4							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	Months to Date		Y	ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z5 Qualicu	um Beach								
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				100%			100%		
Reported Sales Dollars	\$0	\$0		\$355,000	\$0		\$355,000	\$0	
Average Sell Price / Unit				\$355,000			\$355,000		
Median Sell Price				\$355,000			\$355,000		
Sell Price / List Price				92%			92%		
Days to Sell				23			23		
Active Listings	0	0							
ICI (Miscellaneous) - Z5 Q	ualicum Beach								
Units Listed	0	0		4	4	0%	4	4	0%
Units Reported Sold	0	0		1	2	-50%	1	2	-50%
Sell / List Ratio				25%	50%		25%	50%	
Reported Sales Dollars	\$0	\$0		\$1,100,000	\$3,565,000	-69%	\$1,100,000	\$3,565,000	-69%
Average Sell Price / Unit				\$1,100,000	\$1,782,500	-38%	\$1,100,000	\$1,782,500	-38%
Median Sell Price				\$1,100,000			\$1,100,000		
Sell Price / List Price				88%	91%		88%	91%	
Days to Sell				253	334	-24%	253	334	-24%
Active Listings	1	3							
ICI (Multi-Family) - Z5 Qua	alicum Beach								
Units Listed	0	0		2	0		2	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
ICI (Leases) - Z5 Qualicun	n Beach								
Units Listed	0	0		4	2	100%	4	2	100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	1							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Current Month			12	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z5 Qualicum Beach									
Units Listed	45	14	221%	626	558	12%	626	558	12%
Units Reported Sold	10	17	-41%	247	257	-4%	247	257	-4%
Sell / List Ratio	22%	121%		39%	46%		39%	46%	
Reported Sales Dollars	\$4,354,000	\$8,605,750	-49%	\$98,073,010	\$109,860,287	-11%	\$98,073,010	\$109,860,287	-11%
Average Sell Price / Unit	\$435,400	\$506,221	-14%	\$397,057	\$427,472	-7%	\$397,057	\$427,472	-7%
Median Sell Price	\$360,000			\$360,000			\$360,000		
Sell Price / List Price	99%	87%		93%	94%		93%	94%	
Days to Sell	104	168	-38%	94	81	15%	94	81	15%
Active Listings	198	158							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage	e/Waterfront/Stra	ata/Mod/Pre) - 2	Z5 Qualicum Nor	th					
Units Listed	1	3	-67%	71	46	54%	71	46	54%
Units Reported Sold	0	1	-100%	21	16	31%	21	16	31%
Sell / List Ratio	0%	33%		30%	35%		30%	35%	
Reported Sales Dollars	\$0	\$170,000	-100%	\$7,253,670	\$4,998,900	45%	\$7,253,670	\$4,998,900	45%
Average Sell Price / Unit		\$170,000		\$345,413	\$312,431	11%	\$345,413	\$312,431	11%
Median Sell Price				\$329,000			\$329,000		
Sell Price / List Price		92%		94%	93%		94%	93%	
Days to Sell		7		58	99	-42%	58	99	-42%
Active Listings	18	8							
Single Family (Acreage) - 2	Z5 Qualicum Nor	th							
Units Listed	2	1	100%	59	47	26%	59	47	26%
Units Reported Sold	0	2	-100%	11	24	-54%	11	24	-54%
Sell / List Ratio	0%	200%		19%	51%		19%	51%	
Reported Sales Dollars	\$0	\$845,000	-100%	\$5,705,900	\$10,952,000	-48%	\$5,705,900	\$10,952,000	-48%
Average Sell Price / Unit		\$422,500		\$518,718	\$456,333	14%	\$518,718	\$456,333	14%
Median Sell Price				\$407,000			\$407,000		
Sell Price / List Price		92%		91%	93%		91%	93%	
Days to Sell		162		114	117	-2%	114	117	-2%
Active Listings	19	11							
Single Family (Waterfront)	- Z5 Qualicum N	lorth							
Units Listed	0	1	-100%	47	64	-27%	47	64	-27%
Units Reported Sold	2	1	100%	11	16	-31%	11	16	-31%
Sell / List Ratio		100%		23%	25%		23%	25%	
Reported Sales Dollars	\$1,338,000	\$365,000	267%	\$5,591,000	\$8,103,600	-31%	\$5,591,000	\$8,103,600	-31%
Average Sell Price / Unit	\$669,000	\$365,000	83%	\$508,273	\$506,475	0%	\$508,273	\$506,475	0%
Median Sell Price	\$960,000			\$550,000			\$550,000		
Sell Price / List Price	82%	85%		89%	93%		89%	93%	
Days to Sell	236	429	-45%	115	142	-20%	115	142	-20%
Active Listings	10	27							
Single Family (Strata) - Z5	Qualicum North								
Units Listed	0	0		15	3	400%	15	3	400%
Units Reported Sold	0	0		5	1	400%	5	1	400%
Sell / List Ratio				33%	33%		33%	33%	
Reported Sales Dollars	\$0	\$0		\$3,152,000	\$275,000	1046%	\$3,152,000	\$275,000	1046%
Average Sell Price / Unit				\$630,400	\$275,000	129%	\$630,400	\$275,000	129%
Median Sell Price				\$605,000			\$605,000		
Sell Price / List Price				98%	106%		98%	106%	
Days to Sell				91	78	16%	91	78	16%
Active Listings	2	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	/lonths to Date		Y	ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Pre	efab) - Z5 Qualic	um North							
Units Listed	0	0		1	1	0%	1	1	0%
Units Reported Sold	0	0		1	1	0%	1	1	0%
Sell / List Ratio				100%	100%		100%	100%	
Reported Sales Dollars	\$0	\$0		\$326,000	\$295,000	11%	\$326,000	\$295,000	11%
Average Sell Price / Unit				\$326,000	\$295,000	11%	\$326,000	\$295,000	11%
Median Sell Price				\$326,000			\$326,000		
Sell Price / List Price				96%	98%		96%	98%	
Days to Sell				112	46	143%	112	46	143%
Active Listings	0	0							
Condo (Apartment) - Z5 Qu	ualicum North								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Condo (Patio Home) - Z5 C	Qualicum North								
Units Listed	1	0		1	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
Condo (Townhouse) - Z5 C	Qualicum North								
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	lonths to Date		Year to Date			
– Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change	
Half Duplex - Z5 Qualicum	North									
Units Listed	0	0		0	0		0	0		
Units Reported Sold	0	0		0	0		0	0		
Sell / List Ratio										
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0		
Average Sell Price / Unit										
Median Sell Price										
Sell Price / List Price										
Days to Sell										
Active Listings	0	0								
Full Duplex - Z5 Qualicum	North									
Units Listed	0	0		0	0		0	0		
Units Reported Sold	0	0		0	0		0	0		
Sell / List Ratio										
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0		
Average Sell Price / Unit										
Median Sell Price										
Sell Price / List Price										
Days to Sell										
Active Listings	0	0								
Triplex/Fourplex - Z5 Qual	icum North									
Units Listed	0	0		0	0		0	0		
Units Reported Sold	0	0		0	0		0	0		
Sell / List Ratio										
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0		
Average Sell Price / Unit										
Median Sell Price										
Sell Price / List Price										
Days to Sell										
Active Listings	0	0								
Manufactured/Mobile on P	ad - Z5 Qualicum	n North								
Units Listed	0	0		6	14	-57%	6	14	-57%	
Units Reported Sold	1	0		4	4	0%	4	4	0%	
Sell / List Ratio				67%	29%		67%	29%		
Reported Sales Dollars	\$30,000	\$0		\$259,000	\$176,500	47%	\$259,000	\$176,500	47%	
Average Sell Price / Unit	\$30,000			\$64,750	\$44,125	47%	\$64,750	\$44,125	47%	
Median Sell Price	\$30,000			\$75,000			\$75,000			
Sell Price / List Price	60%			86%	85%		86%	85%		
Days to Sell	142			100	52	93%	100	52	93%	
Active Listings	1	2								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Current Month			12 M	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z5 Qualicum	n North								
Units Listed	0	0		2	1	100%	2	1	100%
Units Reported Sold	1	0		1	1	0%	1	1	0%
Sell / List Ratio				50%	100%		50%	100%	
Reported Sales Dollars	\$789,000	\$0		\$789,000	\$575,000	37%	\$789,000	\$575,000	37%
Average Sell Price / Unit	\$789,000			\$789,000	\$575,000	37%	\$789,000	\$575,000	37%
Median Sell Price	\$789,000			\$789,000			\$789,000		
Sell Price / List Price	91%			91%	85%		91%	85%	
Days to Sell	47			47	42	12%	47	42	12%
Active Listings	1	0							
Lots - Z5 Qualicum North									
Units Listed	0	0		8	6	33%	8	6	33%
Units Reported Sold	0	0		1	0		1	0	
Sell / List Ratio				12%	0%		12%	0%	
Reported Sales Dollars	\$0	\$0		\$141,000	\$0		\$141,000	\$0	
Average Sell Price / Unit				\$141,000			\$141,000		
Median Sell Price				\$141,000			\$141,000		
Sell Price / List Price				76%			76%		
Days to Sell				138			138		
Active Listings	2	3							
Lots (Strata) - Z5 Qualicum	n North								
Units Listed	0	0		19	4	375%	19	4	375%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	7	6							
Lots (Waterfront) - Z5 Qual	licum North								
Units Listed	0	0		6	3	100%	6	3	100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	4	3							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	/lonths to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z5 Qualicum No	rth								
Units Listed	1	0		21	30	-30%	21	30	-30%
Units Reported Sold	1	0		5	8	-38%	5	8	-38%
Sell / List Ratio	100%			24%	27%		24%	27%	
Reported Sales Dollars	\$185,900	\$0		\$1,105,700	\$1,950,800	-43%	\$1,105,700	\$1,950,800	-43%
Average Sell Price / Unit	\$185,900			\$221,140	\$243,850	-9%	\$221,140	\$243,850	-9%
Median Sell Price	\$185,900			\$185,900			\$185,900		
Sell Price / List Price	98%			94%	91%		94%	91%	
Days to Sell	235			125	190	-34%	125	190	-34%
Active Listings	12	19							
Acreage (Waterfront) - Z5 (Qualicum North								
Units Listed	0	1	-100%	6	5	20%	6	5	20%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio		0%		0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	3	1							
ICI (Business) - Z5 Qualicu	Im North								
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	1	0							
ICI (Commercial) - Z5 Qual	licum North								
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	Ionths to Date		Year to Date			
– Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change	
ICI (Industrial) - Z5 Qualicu	um North									
Units Listed	0	0		0	0		0	0		
Units Reported Sold	0	0		0	0		0	0		
Sell / List Ratio										
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0		
Average Sell Price / Unit										
Median Sell Price										
Sell Price / List Price										
Days to Sell										
Active Listings	0	0								
ICI (Miscellaneous) - Z5 Q	ualicum North									
Units Listed	1	0		3	1	200%	3	1	200%	
Units Reported Sold	0	0		0	0		0	0		
Sell / List Ratio	0%			0%	0%		0%	0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0		
Average Sell Price / Unit										
Median Sell Price										
Sell Price / List Price										
Days to Sell										
Active Listings	2	0								
ICI (Multi-Family) - Z5 Qua	alicum North									
Units Listed	0	0		1	0		1	0		
Units Reported Sold	0	0		0	0		0	0		
Sell / List Ratio				0%			0%			
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0		
Average Sell Price / Unit										
Median Sell Price										
Sell Price / List Price										
Days to Sell										
Active Listings	1	0								
ICI (Leases) - Z5 Qualicum	n North									
Units Listed	0	0		0	0		0	0		
Units Reported Sold	0	0		0	0		0	0		
Sell / List Ratio										
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0		
Average Sell Price / Unit										
Median Sell Price										
Sell Price / List Price										
Days to Sell										
Active Listings	0	0								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Current Month			12 Months to Date			Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z5 Qualicum North									
Units Listed	6	6	0%	267	227	18%	267	227	18%
Units Reported Sold	5	4	25%	60	71	-15%	60	71	-15%
Sell / List Ratio	83%	67%		22%	31%		22%	31%	
Reported Sales Dollars	\$2,342,900	\$1,380,000	70%	\$24,323,270	\$27,326,800	-11%	\$24,323,270	\$27,326,800	-11%
Average Sell Price / Unit	\$468,580	\$345,000	36%	\$405,388	\$384,885	5%	\$405,388	\$384,885	5%
Median Sell Price	\$378,000			\$353,670			\$353,670		
Sell Price / List Price	83%	90%		92%	93%		92%	93%	
Days to Sell	179	190	-6%	92	121	-24%	92	121	-24%
Active Listings	84	80							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	C	urrent Month		12 N	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage	e/Waterfront/Stra	ata/Mod/Pre) - 2	Z5 Little Qualicu	m River Village					
Units Listed	1	0		16	18	-11%	16	18	-11%
Units Reported Sold	1	0		9	8	12%	9	8	12%
Sell / List Ratio	100%			56%	44%		56%	44%	
Reported Sales Dollars	\$191,500	\$0		\$2,728,000	\$2,535,900	8%	\$2,728,000	\$2,535,900	8%
Average Sell Price / Unit	\$191,500			\$303,111	\$316,988	-4%	\$303,111	\$316,988	-4%
Median Sell Price	\$191,500			\$308,000			\$308,000		
Sell Price / List Price	96%			94%	96%		94%	96%	
Days to Sell	112			88	111	-21%	88	111	-21%
Active Listings	4	8							
Single Family (Acreage) - 2	Z5 Little Qualicu	m River Village							
Units Listed	1	1	0%	10	4	150%	10	4	150%
Units Reported Sold	0	0		2	3	-33%	2	3	-33%
Sell / List Ratio	0%	0%		20%	75%		20%	75%	
Reported Sales Dollars	\$0	\$0		\$789,900	\$1,105,000	-29%	\$789,900	\$1,105,000	-29%
Average Sell Price / Unit				\$394,950	\$368,333	7%	\$394,950	\$368,333	7%
Median Sell Price				\$399,900			\$399,900		
Sell Price / List Price				93%	95%		93%	95%	
Days to Sell				82	207	-60%	82	207	-60%
Active Listings	6	2							
Single Family (Waterfront)	- Z5 Little Qualic	cum River Villag	ge						
Units Listed	0	0		2	2	0%	2	2	0%
Units Reported Sold	0	0		2	0		2	0	
Sell / List Ratio				100%	0%		100%	0%	
Reported Sales Dollars	\$0	\$0		\$393,500	\$0		\$393,500	\$0	
Average Sell Price / Unit				\$196,750			\$196,750		
Median Sell Price				\$207,000			\$207,000		
Sell Price / List Price				85%			85%		
Days to Sell				148			148		
Active Listings	0	0							
Single Family (Strata) - Z5	Little Qualicum	River Village							
Units Listed	3	2	50%	21	22	-5%	21	22	-5%
Units Reported Sold	0	0		5	6	-17%	5	6	-17%
Sell / List Ratio	0%	0%		24%	27%		24%	27%	
Reported Sales Dollars	\$0	\$0		\$1,394,500	\$1,637,800	-15%	\$1,394,500	\$1,637,800	-15%
Average Sell Price / Unit				\$278,900	\$272,967	2%	\$278,900	\$272,967	2%
Median Sell Price				\$290,000			\$290,000		
Sell Price / List Price				94%	96%		94%	96%	
Days to Sell				146	60	142%	146	60	142%
Active Listings	9	6							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	lonths to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Pre	efab) - Z5 Little C	Qualicum River	Village						
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Apartment) - Z5 Li	ttle Qualicum Riv	ver Village							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Patio Home) - Z5 L	_ittle Qualicum R	iver Village							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Townhouse) - Z5 L	_ittle Qualicum R	iver Village							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	lonths to Date		Y	ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z5 Little Qua	licum River Villa	ge							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Full Duplex - Z5 Little Qual	licum River Villaç	ge							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Triplex/Fourplex - Z5 Little	Qualicum River	Village							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on P	ad - Z5 Little Qua	alicum River Vi	llage						
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	/lonths to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z5 Little Qua	alicum River Villa	ige							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Lots - Z5 Little Qualicum R	iver Village								
Units Listed	0	1	-100%	0	7	-100%	0	7	-100%
Units Reported Sold	0	0		0	2	-100%	0	2	-100%
Sell / List Ratio		0%			29%			29%	
Reported Sales Dollars	\$0	\$0		\$0	\$359,900	-100%	\$0	\$359,900	-100%
Average Sell Price / Unit					\$179,950			\$179,950	
Median Sell Price									
Sell Price / List Price					219%			219%	
Days to Sell					2			2	
Active Listings	0	2							
Lots (Strata) - Z5 Little Qua	alicum River Villa	ige							
Units Listed	0	0		6	3	100%	6	3	100%
Units Reported Sold	0	0		3	1	200%	3	1	200%
Sell / List Ratio				50%	33%		50%	33%	
Reported Sales Dollars	\$0	\$0		\$230,000	\$73,500	213%	\$230,000	\$73,500	213%
Average Sell Price / Unit				\$76,667	\$73,500	4%	\$76,667	\$73,500	4%
Median Sell Price				\$75,000			\$75,000		
Sell Price / List Price				84%	93%		84%	93%	
Days to Sell				234	3	7711%	234	3	7711%
Active Listings	11	11							
Lots (Waterfront) - Z5 Little	e Qualicum River	Village							
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	rrent Month		12 N	Ionths to Date		Y	ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z5 Little Qualicu	ım River Village								
Units Listed	1	1	0%	11	6	83%	11	6	83%
Units Reported Sold	1	0		3	0		3	0	
Sell / List Ratio	100%	0%		27%	0%		27%	0%	
Reported Sales Dollars	\$195,000	\$0		\$505,000	\$0		\$505,000	\$0	
Average Sell Price / Unit	\$195,000			\$168,333			\$168,333		
Median Sell Price	\$195,000			\$195,000			\$195,000		
Sell Price / List Price	98%			80%			80%		
Days to Sell	44			70			70		
Active Listings	5	1							
Acreage (Waterfront) - Z5	Little Qualicum R	iver Village							
Units Listed	0	0		1	0		1	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio				0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Business) - Z5 Little Q	ualicum River Vil	llage							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Commercial) - Z5 Little	e Qualicum River	Village							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	lonths to Date		Y	'ear to Date	
– Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z5 Little C	ualicum River Vi	llage							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Miscellaneous) - Z5 Li		/er Village							
Units Listed	0	0		0	1	-100%	0	1	-100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio					0%			0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Multi-Family) - Z5 Little	e Qualicum River	r Village							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Leases) - Z5 Little Qua	alicum River Villa	age							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	С	Current Month			12 Months to Date			Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change	
Total - Z5 Little Qualicum	River Village									
Units Listed	6	5	20%	68	63	8%	68	63	8%	
Units Reported Sold	2	0		24	20	20%	24	20	20%	
Sell / List Ratio	33%	0%		35%	32%		35%	32%		
Reported Sales Dollars	\$386,500	\$0		\$6,040,900	\$5,712,100	6%	\$6,040,900	\$5,712,100	6%	
Average Sell Price / Unit	\$193,250			\$251,704	\$285,605	-12%	\$251,704	\$285,605	-12%	
Median Sell Price	\$195,000			\$230,000			\$230,000			
Sell Price / List Price	97%			90%	108%		90%	108%		
Days to Sell	78			121	94	29%	121	94	29%	
Active Listings	35	30								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12	Months to Date		١	ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreag	e/Waterfront/Stra	ata/Mod/Pre) - 2	Z5 Fairwinds						
Units Listed	1	5	-80%	78	84	-7%	78	84	-7%
Units Reported Sold	0	2	-100%	25	29	-14%	25	29	-14%
Sell / List Ratio	0%	40%		32%	35%		32%	35%	
Reported Sales Dollars	\$0	\$1,285,000	-100%	\$16,644,340	\$19,746,502	-16%	\$16,644,340	\$19,746,502	-16%
Average Sell Price / Unit		\$642,500		\$665,774	\$680,914	-2%	\$665,774	\$680,914	-2%
Median Sell Price				\$630,000			\$630,000		
Sell Price / List Price		92%		92%	92%		92%	92%	
Days to Sell		97		112	96	16%	112	96	16%
Active Listings	29	23							
Single Family (Acreage) -	Z5 Fairwinds								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Single Family (Waterfront)	- Z5 Fairwinds								
Units Listed	0	0		6	11	-45%	6	11	-45%
Units Reported Sold	0	0		2	4	-50%	2	4	-50%
Sell / List Ratio				33%	36%		33%	36%	
Reported Sales Dollars	\$0	\$0		\$1,532,000	\$5,792,000	-74%	\$1,532,000	\$5,792,000	-74%
Average Sell Price / Unit				\$766,000	\$1,448,000	-47%	\$766,000	\$1,448,000	-47%
Median Sell Price				\$984,500			\$984,500		
Sell Price / List Price				94%	86%		94%	86%	
Days to Sell				109	193	-43%	109	193	-43%
Active Listings	3	4							
Single Family (Strata) - Z5	5 Fairwinds								
Units Listed	0	0		5	5	0%	5	5	0%
Units Reported Sold	0	0		2	2	0%	2	2	0%
Sell / List Ratio				40%	40%		40%	40%	
Reported Sales Dollars	\$0	\$0		\$1,140,000	\$1,492,750	-24%	\$1,140,000	\$1,492,750	-24%
Average Sell Price / Unit				\$570,000	\$746,375	-24%	\$570,000	\$746,375	-24%
Median Sell Price				\$590,000			\$590,000		
Sell Price / List Price				89%	87%		89%	87%	
Days to Sell				146	174	-16%	146	174	-16%
Active Listings	1	2							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Pr	efab) - Z5 Fairwir	nds							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Apartment) - Z5 Fa	airwinds								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Condo (Patio Home) - Z5	Fairwinds								
Units Listed	0	0		5	6	-17%	5	6	-17%
Units Reported Sold	0	0		2	2	0%	2	2	0%
Sell / List Ratio				40%	33%		40%	33%	
Reported Sales Dollars	\$0	\$0		\$1,177,000	\$944,830	25%	\$1,177,000	\$944,830	25%
Average Sell Price / Unit				\$588,500	\$472,415	25%	\$588,500	\$472,415	25%
Median Sell Price				\$597,000			\$597,000		
Sell Price / List Price				101%	99%		101%	99%	
Days to Sell				256	58	338%	256	58	338%
Active Listings	3	3							
Condo (Townhouse) - Z5	Fairwinds								
Units Listed	0	1	-100%	14	9	56%	14	9	56%
Units Reported Sold	0	0		4	2	100%	4	2	100%
Sell / List Ratio		0%		29%	22%		29%	22%	
Reported Sales Dollars	\$0	\$0		\$1,810,000	\$1,055,000	72%	\$1,810,000	\$1,055,000	72%
Average Sell Price / Unit				\$452,500	\$527,500	-14%	\$452,500	\$527,500	-14%
Median Sell Price				\$455,000			\$455,000		
Sell Price / List Price				90%	94%		90%	94%	
Days to Sell				98	99	-1%	98	99	-1%
Active Listings	3	3							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 N	Ionths to Date		Y	ear to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Z5 Fairwinds									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Full Duplex - Z5 Fairwinds									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Triplex/Fourplex - Z5 Fairwi	nds								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Manufactured/Mobile on Pa	d - Z5 Fairwind	S							
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 M	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Farm/Ranch - Z5 Fairwinds	3								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
Lots - Z5 Fairwinds									
Units Listed	0	2	-100%	28	36	-22%	28	36	-22%
Units Reported Sold	0	0		9	10	-10%	9	10	-10%
Sell / List Ratio		0%		32%	28%		32%	28%	
Reported Sales Dollars	\$0	\$0		\$1,690,950	\$2,025,800	-17%	\$1,690,950	\$2,025,800	-17%
Average Sell Price / Unit				\$187,883	\$202,580	-7%	\$187,883	\$202,580	-7%
Median Sell Price				\$154,950			\$154,950		
Sell Price / List Price				88%	90%		88%	90%	
Days to Sell				162	126	29%	162	126	29%
Active Listings	15	18							
Lots (Strata) - Z5 Fairwinds	6								
Units Listed	0	0		1	14	-93%	1	14	-93%
Units Reported Sold	0	0		1	4	-75%	1	4	-75%
Sell / List Ratio				100%	29%		100%	29%	
Reported Sales Dollars	\$0	\$0		\$215,000	\$861,000	-75%	\$215,000	\$861,000	-75%
Average Sell Price / Unit				\$215,000	\$215,250	-0%	\$215,000	\$215,250	-0%
Median Sell Price				\$215,000	. ,		\$215,000		
Sell Price / List Price				98%	86%		98%	86%	
Days to Sell				292	94	209%	292	94	209%
Active Listings	6	6							
Lots (Waterfront) - Z5 Fairv	vinds								
Units Listed	1	0		2	0		2	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%			0%		
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit								-	
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	1							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Current Month			12 N	Ionths to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Z5 Fairwinds									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
Acreage (Waterfront) - Z5 F	airwinds								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Business) - Z5 Fairwind	ds								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0	0							
ICI (Commercial) - Z5 Fairw	vinds								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	С	urrent Month		12 N	Ionths to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Z5 Fairwind									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Miscellaneous) - Z5 Fa									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Multi-Family) - Z5 Fairv	vinds								
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								
ICI (Leases) - Z5 Fairwinds									
Units Listed	0	0		0	0		0	0	
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio									
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	0								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Current Month			12 Months to Date			Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Z5 Fairwinds									
Units Listed	2	8	-75%	139	165	-16%	139	165	-16%
Units Reported Sold	0	2	-100%	45	53	-15%	45	53	-15%
Sell / List Ratio	0%	25%		32%	32%		32%	32%	
Reported Sales Dollars	\$0	\$1,285,000	-100%	\$24,209,290	\$31,917,882	-24%	\$24,209,290	\$31,917,882	-24%
Average Sell Price / Unit		\$642,500		\$537,984	\$602,224	-11%	\$537,984	\$602,224	-11%
Median Sell Price				\$547,500			\$547,500		
Sell Price / List Price		92%		92%	91%		92%	91%	
Days to Sell		97		133	111	20%	133	111	20%
Active Listings	62	60							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	C	urrent Month		12	Months to Date			Year to Date	
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Not Acreage	e/Waterfront/Stra	ata/Mod/Pre) - 2	Zone Totals						
Units Listed	48	48	0%	1340	1223	10%	1340	1223	10%
Units Reported Sold	24	29	-17%	610	581	5%	610	581	5%
Sell / List Ratio	50%	60%		46%	48%		46%	48%	
Reported Sales Dollars	\$8,239,000	\$10,897,000	-24%	\$238,620,233	\$226,313,047	5%	\$238,620,233	\$226,313,047	5%
Average Sell Price / Unit	\$343,292	\$375,759	-9%	\$391,181	\$389,523	0%	\$391,181	\$389,523	0%
Median Sell Price	\$317,000			\$355,000			\$355,000		
Sell Price / List Price	94%	91%		94%	95%		94%	95%	
Days to Sell	77	96	-20%	71	60	18%	71	60	18%
Active Listings	288	244							
Single Family (Acreage) - 2	Zone Totals								
Units Listed	11	6	83%	276	229	21%	276	229	21%
Units Reported Sold	2	4	-50%	79	95	-17%	79	95	-17%
Sell / List Ratio	18%	67%		29%	41%		29%	41%	
Reported Sales Dollars	\$1,349,500	\$2,297,250	-41%	\$44,874,400	\$49,449,850	-9%	\$44,874,400	\$49,449,850	-9%
Average Sell Price / Unit	\$674,750	\$574,312	17%	\$568,030	\$520,525	9%	\$568,030	\$520,525	9%
Median Sell Price	\$784,500			\$523,000			\$523,000		
Sell Price / List Price	97%	91%		94%	94%		94%	94%	
Days to Sell	46	179	-75%	67	102	-34%	67	102	-34%
Active Listings	72	50							
Single Family (Waterfront)	- Zone Totals								
Units Listed	2	6	-67%	179	199	-10%	179	199	-10%
Units Reported Sold	5	2	150%	59	56	5%	59	56	5%
Sell / List Ratio	250%	33%		33%	28%		33%	28%	
Reported Sales Dollars	\$4,515,000	\$402,500	1022%	\$40,356,200	\$42,108,100	-4%	\$40,356,200	\$42,108,100	-4%
Average Sell Price / Unit	\$903,000	\$201,250	349%	\$684,003	\$751,930	-9%	\$684,003	\$751,930	-9%
Median Sell Price	\$700,000			\$642,500			\$642,500		
Sell Price / List Price	83%	81%		90%	92%		90%	92%	
Days to Sell	143	314	-54%	108	109	-1%	108	109	-1%
Active Listings	46	63							
Single Family (Strata) - Zoi	ne Totals								
Units Listed	4	5	-20%	119	102	17%	119	102	17%
Units Reported Sold	4	3	33%	47	45	4%	47	45	4%
Sell / List Ratio	100%	60%		39%	44%		39%	44%	
Reported Sales Dollars	\$2,543,500	\$1,745,250	46%	\$21,701,730	\$15,188,350	43%	\$21,701,730	\$15,188,350	43%
Average Sell Price / Unit	\$635,875	\$581,750	9%	\$461,739	\$337,519	37%	\$461,739	\$337,519	37%
Median Sell Price	\$442,500			\$338,000			\$338,000		
Sell Price / List Price	96%	90%		94%	95%		94%	95%	
Days to Sell	16	197	-92%	100	65	55%	100	65	55%
Active Listings	28	27							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Single Family (Modular/Pre	efab) - Zone Tota	als							
Units Listed	0	0		6	9	-33%	6	9	-33%
Units Reported Sold	0	0		2	2	0%	2	2	0%
Sell / List Ratio				33%	22%		33%	22%	
Reported Sales Dollars	\$0	\$0		\$486,000	\$560,000	-13%	\$486,000	\$560,000	-13%
Average Sell Price / Unit				\$243,000	\$280,000	-13%	\$243,000	\$280,000	-13%
Median Sell Price				\$326,000			\$326,000		
Sell Price / List Price				90%	97%		90%	97%	
Days to Sell				59	46	28%	59	46	28%
Active Listings	2	2							
Condo (Apartment) - Zone	Totals								
Units Listed	21	14	50%	252	251	0%	252	251	0%
Units Reported Sold	3	0		60	54	11%	60	54	11%
Sell / List Ratio	14%	0%		24%	22%		24%	22%	
Reported Sales Dollars	\$648,000	\$0		\$14,971,050	\$13,983,250	7%	\$14,971,050	\$13,983,250	7%
Average Sell Price / Unit	\$216,000			\$249,518	\$258,949	-4%	\$249,518	\$258,949	-4%
Median Sell Price	\$215,000			\$239,000			\$239,000		
Sell Price / List Price	92%			90%	90%		90%	90%	
Days to Sell	217			140	130	7%	140	130	7%
Active Listings	128	106							
Condo (Patio Home) - Zon	e Totals								
Units Listed	10	6	67%	162	170	-5%	162	170	-5%
Units Reported Sold	5	1	400%	92	86	7%	92	86	7%
Sell / List Ratio	50%	17%		57%	51%		57%	51%	
Reported Sales Dollars	\$1,284,000	\$305,000	321%	\$27,238,724	\$26,813,080	2%	\$27,238,724	\$26,813,080	2%
Average Sell Price / Unit	\$256,800	\$305,000	-16%	\$296,073	\$311,780	-5%	\$296,073	\$311,780	-5%
Median Sell Price	\$295,000			\$289,900			\$289,900	. ,	
Sell Price / List Price	93%	95%		96%	97%		96%	97%	
Days to Sell	135	140	-3%	155	76	105%	155	76	105%
Active Listings	68	63							
Condo (Townhouse) - Zone	e Totals								
Units Listed	4	4	0%	157	160	-2%	157	160	-2%
Units Reported Sold	2	4	-50%	43	63	-32%	43	63	-32%
Sell / List Ratio	50%	100%		27%	39%		27%	39%	
Reported Sales Dollars	\$632,000	\$1,216,500	-48%	\$16,343,730	\$20,331,350	-20%	\$16,343,730	\$20,331,350	-20%
Average Sell Price / Unit	\$316,000	\$304,125	4%	\$380,087	\$322,720	18%	\$380,087	\$322,720	18%
Median Sell Price	\$440,000			\$427,000			\$427,000		
Sell Price / List Price	92%	92%		94%	93%		94%	93%	
Days to Sell	257	139	85%	103	99	4%	103	99	4%
Active Listings	59	41							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Current Month			12 N	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Half Duplex - Zone Totals									
Units Listed	0	0		2	2	0%	2	2	0%
Units Reported Sold	0	0		0	3	-100%	0	3	-100%
Sell / List Ratio				0%	150%		0%	150%	
Reported Sales Dollars	\$0	\$0		\$0	\$1,110,000	-100%	\$0	\$1,110,000	-100%
Average Sell Price / Unit					\$370,000			\$370,000	
Median Sell Price									
Sell Price / List Price					92%			92%	
Days to Sell					211			211	
Active Listings	1	0							
Full Duplex - Zone Totals									
Units Listed	1	0		5	3	67%	5	3	67%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio	0%			0%	33%		0%	33%	
Reported Sales Dollars	\$0	\$0		\$0	\$330,000	-100%	\$0	\$330,000	-100%
Average Sell Price / Unit					\$330,000			\$330,000	
Median Sell Price									
Sell Price / List Price					97%			97%	
Days to Sell					6			6	
Active Listings	2	1							
Triplex/Fourplex - Zone Tot	tals								
Units Listed	1	0		2	1	100%	2	1	100%
Units Reported Sold	0	0		0	0		0	0	
Sell / List Ratio	0%			0%	0%		0%	0%	
Reported Sales Dollars	\$0	\$0		\$0	\$0		\$0	\$0	
Average Sell Price / Unit									
Median Sell Price									
Sell Price / List Price									
Days to Sell									
Active Listings	2	1							
Manufactured/Mobile on Pa	ad - Zone Totals								
Units Listed	5	2	150%	122	115	6%	122	115	6%
Units Reported Sold	1	2	-50%	50	48	4%	50	48	4%
Sell / List Ratio	20%	100%		41%	42%		41%	42%	
Reported Sales Dollars	\$30,000	\$90,000	-67%	\$3,670,000	\$3,478,350	6%	\$3,670,000	\$3,478,350	6%
Average Sell Price / Unit	\$30,000	\$45,000	-33%	\$73,400	\$72,466	1%	\$73,400	\$72,466	1%
Median Sell Price	\$30,000			\$60,000			\$60,000		
Sell Price / List Price	60%	84%		87%	87%		87%	87%	
Days to Sell	142	78	81%	77	86	-10%	77	86	-10%
Active Listings	31	29							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	C	urrent Month		12	Months to Date		Year to Dat			
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change	
Farm/Ranch - Zone Totals										
Units Listed	1	0		12	6	100%	12	6	100%	
Units Reported Sold	1	0		2	3	-33%	2	3	-33%	
Sell / List Ratio	100%			17%	50%		17%	50%		
Reported Sales Dollars	\$789,000	\$0		\$1,419,000	\$3,250,000	-56%	\$1,419,000	\$3,250,000	-56%	
Average Sell Price / Unit	\$789,000			\$709,500	\$1,083,333	-35%	\$709,500	\$1,083,333	-35%	
Median Sell Price	\$789,000			\$789,000			\$789,000			
Sell Price / List Price	91%			83%	85%		83%	85%		
Days to Sell	47			69	317	-78%	69	317	-78%	
Active Listings	6	4								
Lots - Zone Totals										
Units Listed	6	4	50%	114	145	-21%	114	145	-21%	
Units Reported Sold	1	3	-67%	41	85	-52%	41	85	-52%	
Sell / List Ratio	17%	75%		36%	59%		36%	59%		
Reported Sales Dollars	\$175,000	\$615,500	-72%	\$6,921,050	\$14,225,115	-51%	\$6,921,050	\$14,225,115	-51%	
Average Sell Price / Unit	\$175,000	\$205,167	-15%	\$168,806	\$167,354	1%	\$168,806	\$167,354	1%	
Median Sell Price	\$175,000	, ,		\$156,500	. ,		\$156,500			
Sell Price / List Price	98%	84%		92%	97%		92%	97%		
Days to Sell	16	126	-87%	167	122	37%	167	122	37%	
Active Listings	44	70								
Lots (Strata) - Zone Totals										
Units Listed	0	1	-100%	62	64	-3%	62	64	-3%	
Units Reported Sold	0	0		11	10	10%	11	10	10%	
Sell / List Ratio		0%		18%	16%		18%	16%		
Reported Sales Dollars	\$0	\$0		\$1,944,200	\$1,821,000	7%	\$1,944,200	\$1,821,000	7%	
Average Sell Price / Unit		+-		\$176,745	\$182,100	-3%	\$176,745	\$182,100	-3%	
Median Sell Price				\$129,900	<i><i>q</i>.02,.00</i>	0,0	\$129,900	<i>\</i> ,	0,0	
Sell Price / List Price				92%	88%		92%	88%		
Days to Sell				209	90	132%	209	90	132%	
Active Listings	52	50		200		10270	200		10270	
Lots (Waterfront) - Zone To	otals									
Units Listed	1	0		21	14	50%	21	14	50%	
Units Reported Sold	0	0		3	0		3	0		
Sell / List Ratio	0%			14%	0%		14%	0%		
Reported Sales Dollars	\$0	\$0		\$1,382,500	\$0		\$1,382,500	\$0		
Average Sell Price / Unit				\$460,833			\$460,833			
Median Sell Price				\$455,000			\$455,000			
Sell Price / List Price				81%			81%			
Days to Sell				131			131			
Active Listings	11	9								

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	C	urrent Month		12 N	Months to Date		Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Acreage - Zone Totals									
Units Listed	3	5	-40%	94	100	-6%	94	100	-6%
Units Reported Sold	4	2	100%	30	28	7%	30	28	7%
Sell / List Ratio	133%	40%		32%	28%		32%	28%	
Reported Sales Dollars	\$2,295,900	\$580,000	296%	\$10,203,950	\$8,605,100	19%	\$10,203,950	\$8,605,100	19%
Average Sell Price / Unit	\$573,975	\$290,000	98%	\$340,132	\$307,325	11%	\$340,132	\$307,325	11%
Median Sell Price	\$957,500			\$244,950			\$244,950		
Sell Price / List Price	104%	90%		90%	92%		90%	92%	
Days to Sell	100	46	119%	113	165	-32%	113	165	-32%
Active Listings	44	58							
Acreage (Waterfront) - Zor	ne Totals								
Units Listed	0	2	-100%	14	17	-18%	14	17	-18%
Units Reported Sold	1	1	0%	3	2	50%	3	2	50%
Sell / List Ratio		50%		21%	12%		21%	12%	
Reported Sales Dollars	\$305,000	\$444,000	-31%	\$1,742,000	\$726,000	140%	\$1,742,000	\$726,000	140%
Average Sell Price / Unit	\$305,000	\$444,000	-31%	\$580,667	\$363,000	60%	\$580,667	\$363,000	60%
Median Sell Price	\$305,000			\$305,000			\$305,000		
Sell Price / List Price	87%	89%		92%	92%		92%	92%	
Days to Sell	147	231	-36%	162	170	-4%	162	170	-4%
Active Listings	5	4							
ICI (Business) - Zone Tota	lls								
Units Listed	0	0		29	37	-22%	29	37	-22%
Units Reported Sold	0	1	-100%	10	4	150%	10	4	150%
Sell / List Ratio				34%	11%		34%	11%	
Reported Sales Dollars	\$0	\$32,500	-100%	\$920,588	\$446,500	106%	\$920,588	\$446,500	106%
Average Sell Price / Unit		\$32,500		\$92,059	\$111,625	-18%	\$92,059	\$111,625	-18%
Median Sell Price				\$82,688			\$82,688		
Sell Price / List Price		37%		74%	75%		74%	75%	
Days to Sell		61		176	114	54%	176	114	54%
Active Listings	16	16							
ICI (Commercial) - Zone To	otals								
Units Listed	3	9	-67%	16	42	-62%	16	42	-62%
Units Reported Sold	0	1	-100%	3	10	-70%	3	10	-70%
Sell / List Ratio	0%	11%		19%	24%		19%	24%	
Reported Sales Dollars	\$0	\$1,800,000	-100%	\$1,186,000	\$7,281,400	-84%	\$1,186,000	\$7,281,400	-84%
Average Sell Price / Unit		\$1,800,000		\$395,333	\$728,140	-46%	\$395,333	\$728,140	-46%
Median Sell Price				\$301,000			\$301,000		
Sell Price / List Price		72%		89%	89%		89%	89%	
Days to Sell		523		110	301	-63%	110	301	-63%
Active Listings	11	25							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Cu	urrent Month		12 M	/lonths to Date		Year to Date		
– Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
ICI (Industrial) - Zone Tota	ls								
Units Listed	0	0		15	10	50%	15	10	50%
Units Reported Sold	0	0		5	4	25%	5	4	25%
Sell / List Ratio				33%	40%		33%	40%	
Reported Sales Dollars	\$0	\$0		\$731,400	\$3,890,000	-81%	\$731,400	\$3,890,000	-81%
Average Sell Price / Unit				\$146,280	\$972,500	-85%	\$146,280	\$972,500	-85%
Median Sell Price				\$110,000			\$110,000		
Sell Price / List Price				318571%	85%		318571%	85%	
Days to Sell				164	98	67%	164	98	67%
Active Listings	6	3							
ICI (Miscellaneous) - Zone	Totals								
Units Listed	1	0		23	38	-39%	23	38	-39%
Units Reported Sold	0	1	-100%	2	5	-60%	2	5	-60%
Sell / List Ratio	0%			9%	13%		9%	13%	
Reported Sales Dollars	\$0	\$600,000	-100%	\$1,900,000	\$6,615,000	-71%	\$1,900,000	\$6,615,000	-71%
Average Sell Price / Unit		\$600,000		\$950,000	\$1,323,000	-28%	\$950,000	\$1,323,000	-28%
Median Sell Price				\$1,100,000			\$1,100,000		
Sell Price / List Price		60%		88%	79%		88%	79%	
Days to Sell		20		202	149	36%	202	149	36%
Active Listings	12	17							
ICI (Multi-Family) - Zone T	otals								
Units Listed	2	1	100%	16	14	14%	16	14	14%
Units Reported Sold	0	0		0	1	-100%	0	1	-100%
Sell / List Ratio	0%	0%		0%	7%		0%	7%	
Reported Sales Dollars	\$0	\$0		\$0	\$1,050,000	-100%	\$0	\$1,050,000	-100%
Average Sell Price / Unit					\$1,050,000			\$1,050,000	
Median Sell Price									
Sell Price / List Price					76%			76%	
Days to Sell					99			99	
Active Listings	8	8							
ICI (Leases) - Zone Totals									
Units Listed	2	9	-78%	53	43	23%	53	43	23%
Units Reported Sold	1	0		10	8	25%	10	8	25%
Sell / List Ratio	50%	0%		19%	19%		19%	19%	
Reported Sales Dollars	\$47,940	\$0		\$649,483	\$661,664	-2%	\$649,483	\$661,664	-2%
Average Sell Price / Unit	\$47,940			\$64,948	\$82,708	-21%	\$64,948	\$82,708	-21%
Median Sell Price	\$47,940			\$30,600			\$30,600		
Sell Price / List Price	100%			100%	100%		100%	100%	
Days to Sell	57			74	74	-1%	74	74	-1%
Active Listings	33	41							

12 Month Comparative Activity by Property Type for Zone 5- Parksville/Qualicum

December, 2011

Zone 5-	Current Month			12 Months to Date			Year to Date		
Parksville/Qualicum	This Year	Last Year	% Change	This Year	Last Year	% Change	This Year	Last Year	% Change
Total - Zone Totals									
Units Listed	126	122	3%	3091	2994	3%	3091	2994	3%
Units Reported Sold	54	54	0%	1162	1194	-3%	1162	1194	-3%
Sell / List Ratio	43%	44%		38%	40%		38%	40%	
Reported Sales Dollars	\$22,853,840	\$21,025,500	9%	\$437,262,238	\$448,237,156	-2%	\$437,262,238	\$448,237,156	-2%
Average Sell Price / Unit	\$423,219	\$389,361	9%	\$376,301	\$375,408	0%	\$376,301	\$375,408	0%
Median Sell Price	\$317,000			\$337,500			\$337,500		
Sell Price / List Price	93%	88%		1464%	94%		1464%	94%	
Days to Sell	99	127	-22%	93	84	11%	93	84	11%
Active Listings	975	932							